

Report received on 3/28/12.
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FR Y-6
OMB Number 7100-0297
Approval expires December 31, 2014
Page 1 of 2

Board of Governors of the Federal Reserve System



Annual Report of Bank Holding Companies—FR Y-6

2925657

Report at the close of business as of the end of fiscal year

This Report is required by law: Section 5(c)(1)(A) of the Bank Holding Company Act (12 U.S.C. § 1844 (c)(1)(A)); Section 8(a) of the International Banking Act (12 U.S.C. § 3106(a)); Sections 11 (a)(1), 25 and 25A of the Federal Reserve Act (12 U.S.C. §§ 248(a)(1), 602, and 611a); Section 211.13(c) of Regulation K (12 C.F.R. § 211.13(c)); and Section 225.5(b) of Regulation Y (12 C.F.R. § 225.5(b)). Return to the appropriate Federal Reserve Bank the original and the number of copies specified.

This report form is to be filed by all top-tier bank holding companies organized under U.S. law, and by any foreign banking organization that does not meet the requirements of and is not treated as a qualifying foreign banking organization under section 211.23 of Regulation K (12 C.F.R. § 211.23). The Federal Reserve may not conduct or sponsor, and an organization (or a person) is not required to respond to, an information collection unless it displays a currently valid OMB control number.

NOTE: The Annual Report of Bank Holding Companies must be signed by one director of the top-tier bank holding company. This individual should also be a senior official of the top-tier bank holding company. In the event that the top-tier bank holding company does not have an individual who is a senior official and is also a director, the chairman of the board must sign the report.

Date of Report (top-tier bank holding company's fiscal year-end):
December 31, 2011
Month / Day / Year

I, Harold R. Carpenter
Name of the Bank Holding Company Director and Official
CFO
Title of the Bank Holding Company Director and Official

Reporter's Name, Street, and Mailing Address
Pinnacle Financial Partners, Inc.
Legal Title of Bank Holding Company
150 3rd Avenue South
(Mailing Address of the Bank Holding Company) Street / P.O. Box
Nashville TN 37201
City State Zip Code

attest that the Annual Report of Bank Holding Companies (including the supporting attachments) for this report date have been prepared in conformance with the instructions issued by the Federal Reserve System and are true and correct to the best of my knowledge and belief.

Physical location (if different from mailing address)

With respect to information regarding individuals contained in this report, the Reporter certifies that it has the authority to provide this information to the Federal Reserve. The Reporter also certifies that it has the authority, on behalf of each individual, to consent or object to public release of information regarding that individual. The Federal Reserve may assume, in the absence of a request for confidential treatment submitted in accordance with the Board's "Rules Regarding Availability of Information," 12 C.F.R. Part 261, that the Reporter and individual consent to public release of all details in the report concerning that individual.

Person to whom questions about this report should be directed:
Dana D. Sanders Financial Analyst
Name Title
6157436105
Area Code / Phone Number / Extension
6157436057
Area Code / FAX Number
dana.sanders@pnfp.com
E-mail Address
www.pnfp.com
Address (URL) for the Bank Holding Company's web page

Signature of Bank Holding Company Director and Official
[Signature]
03/26/2012
Date of Signature

For bank holding companies not registered with the SEC—
Indicate status of Annual Report to Shareholders:
 is included with the FR Y-6 report
 will be sent under separate cover
 is not prepared

For Federal Reserve Bank Use Only
RSSD ID _____
C.I. _____

Does the reporter request confidential treatment for any portion of this submission?
 Yes Please identify the report items to which this request applies:
Confidential Annex
 In accordance with the instructions on pages GEN-2 and 3, a letter justifying the request is being provided.
 The information for which confidential treatment is sought is being submitted separately labeled "Confidential."
 No

For Use By Tiered Bank Holding Companies

Top-tiered bank holding companies must list the names, mailing address, and physical locations of each of their subsidiary bank holding companies below.

NONE

Legal Title of Subsidiary Bank Holding Company

(Mailing Address of the Subsidiary Bank Holding Company) Street / P.O. Box

City State Zip Code

Physical location (if different from mailing address)

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City State Zip Code

Physical location (if different from mailing address)

Form FR Y-6

Pinnacle Financial Partners, Inc.

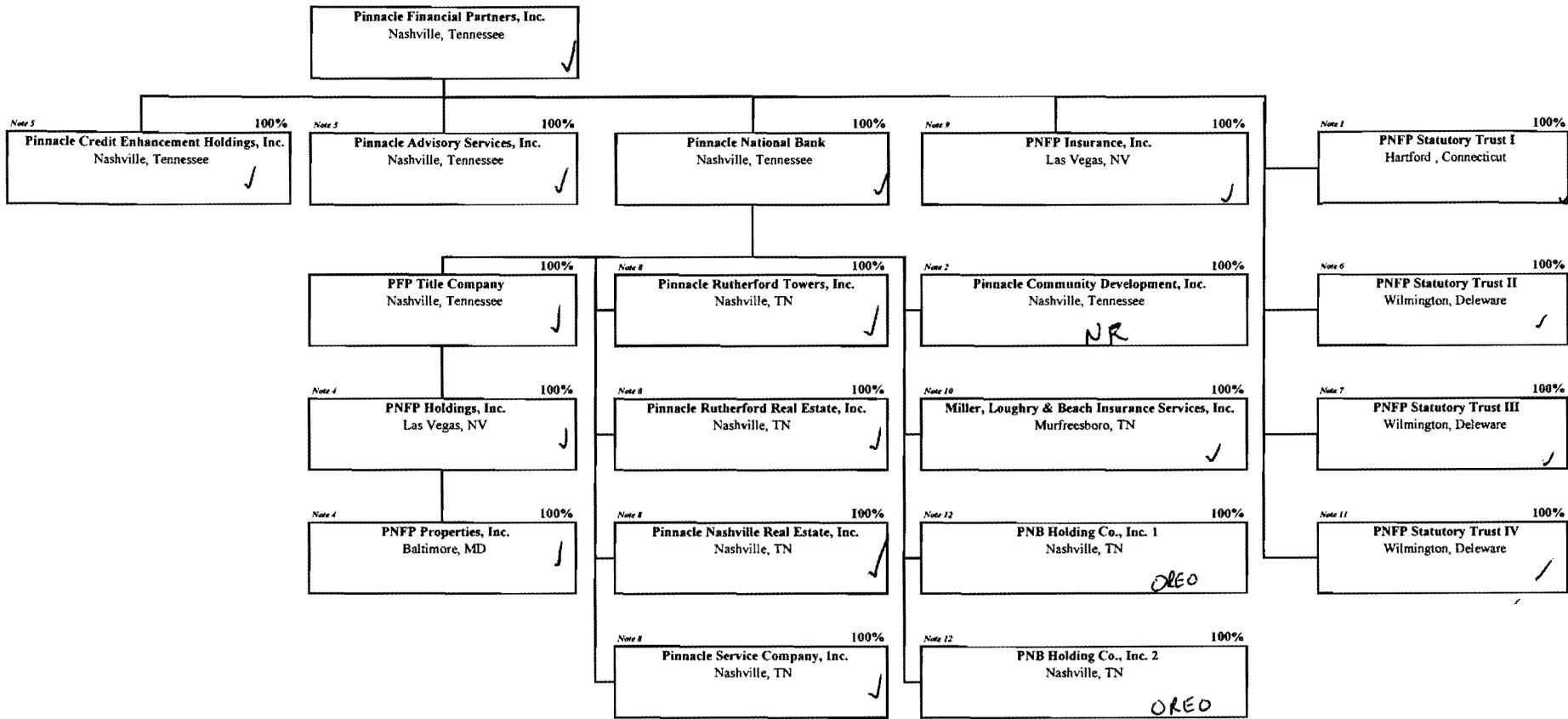
Nashville, Tennessee

Fiscal year ending December 31, 2011

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| Report Items | | Page # |
|--------------|---|--------------------------------|
| Item 1 | Annual Report to Shareholders | Filed with SEC on 3/12/12 ✓ |
| Item 2.a. | Organizational Chart | Attached |
| Item 2.b. | Domestic Branch Listing | Attached |
| Item 3 | Securities Holders | Attached |
| Item 4 | Directors and officers | Attached |
| Item 4.c. | Directors and officers-privately held company information | Confidential Annex Attached |

Pinnacle Financial Partners, Inc.
Nashville, Tennessee
Fiscal year ending December 31, 2009



Note 1: PNF Statutory Trust I was established during December, 2003 to issue \$10 million in Trust Preferred Securities.

FR Y-10 concerning this entity was filed in 2004 with the FRB-Atlanta.

Note 2: Pinnacle Community Development, Inc. was established during 2003 and is registered as a Community Development Entity by the Community Development Financial Institutions Fund of the US Department of Treasury.

Note 3: Pinnacle Advisory Services, Inc. was established as a registered investment advisor pursuant to regulations promulgated by the Board of Governors of the Federal Reserve System.

Note 4: PNF Holdings, Inc. is a wholly-owned subsidiary of PFP Title Company and is the parent of PNF Properties, Inc., which was established

as a Real Estate Investment Trust pursuant to Internal Revenue Service regulations. Both of these subsidiaries were established during 2004.

Note 5: Pinnacle Credit Enhancement Holdings, Inc. was established during 2004 as a holding company to own a 24.5% membership interest in Collateral Plus, LLC. Collateral Plus, LLC serves as an intermediary between investors and borrowers in certain financial transactions whereby the borrowers require enhanced collateral in the form of letters of credit issued by the investors for the benefit of banks and other financial institutions. PNF divested of its investment in Collateral Plus in 2011.

Note 6: PNF Statutory Trust II was established during September, 2005 to issue \$20 million in Trust Preferred Securities.

FR Y-10 concerning this entity was filed in 2005 with the FRB-Atlanta.

Note 7: PNF Statutory Trust III was established during September, 2006 to issue \$20 million in Trust Preferred Securities.

FR Y-10 concerning this entity was filed in 2006 with the FRB-Atlanta.

Note 8: Pinnacle Rutherford Towers, Inc., Pinnacle Rutherford Real Estate, Inc., Pinnacle Nashville Real Estate, Inc., and Pinnacle Service Company, Inc.

were established during October, 2006 to hold real property (real estate, buildings, equipment) for the company. FR Y-10 was filed in October for each of these companies.

Note 9: PNF Insurance was established during October, 2006 as a captive insurance subsidiary

Note 10: Miller and Loughry is an insurance subsidiary that was obtained through the Cavalry Bancorp purchase in March, 2006.

Miller and Loughry acquired the assets of Beach & Gentry Insurance LLC in July, 2008.

Upon acquisition, the combined company took the name Miller Loughry Beach Insurance Services, Inc.

Note 11: PNF Statutory Trust IV was established during October, 2007 to issue \$30 million in Trust Preferred Securities.

FR Y-10 concerning this entity was filed in 2007 with the FRB-Atlanta.

Note 12: PNB Holding Co., Inc. 1 and PNB Holding Co., Inc. 2 were established in September 2011 to own other real estate acquired by the bank during foreclosure.

RSSD Tiering for:
PINNACLE FINANCIAL PARTNERS, INC.
Structure as of 20111231 and going downward

| Seq Num | ID RSSD | Legal Name | AddL | City | State/ Country | Dist FR | Ent Type | Actv Code | Basis of Relatnshp | PCT |
|---------|---------|--|------|--------------|-------------------|------------|-------------|--------------|-----------------------|-----|
| 0001 | 2925657 | PINNACLE FINANCIAL PARTNERS, INC. ✓ | | NASHVILLE | TENNESSEE | 6 | BHC | 551111 | | |
| 0002 | 3300318 | PINNACLE ADVISORY SERVICES, INC. ✓ | | NASHVILLE | TENNESSEE | 6 | DEO | 52393 | Vtg Eqty Other | 100 |
| 0003 | 3304549 | PINNACLE CREDIT ENHANCEMENT HOLDINGS, INC. ✓ | | NASHVILLE | TENNESSEE | 6 | DEO | 551112 | Vtg Eqty Other | 100 |
| 0004 | 2925666 | PINNACLE NATIONAL BANK ✓ | | NASHVILLE | TENNESSEE | 6 | NAT | 52211 | Vtg Eqty Other | 100 |
| 0005 | 3084720 | MILLER, LOUGHRY & BEACH INSURANCE SERVICES, INC. ✓ | | MURFREESBORO | TENNESSEE | 6 | DEO | 52421 | Vtg Eqty Other | 100 |
| 0006 | 3188495 | PNFP TITLE COMPANY ✓ | | NASHVILLE | TENNESSEE | 6 | DEO | 54199 | Vtg Eqty Other | 100 |
| 0007 | 3300336 | PNFP HOLDINGS, INC. ✓ | | LAS VEGAS | NEVADA | 12 | DEO | 551112 | Vtg Eqty Other | 100 |
| 0008 | 3300363 | PNFP PROPERTIES, INC. ✓ | | BALTIMORE | MARYLAND | 5 | DEO | 53119 | Vtg Eqty Other | 100 |
| 0009 | 3487563 | PINNACLE NASHVILLE REAL ESTATE, INC. ✓ | | NASHVILLE | TENNESSEE | 6 | DEO | 531312 | Vtg Eqty Other | 100 |
| 0010 | 3487554 | PINNACLE RUTHERFORD REAL ESTATE, INC. ✓ | | NASHVILLE | TENNESSEE | 6 | DEO | 531312 | Vtg Eqty Other | 100 |
| 0011 | 3487545 | PINNACLE RUTHERFORD TOWERS, INC. ✓ | | NASHVILLE | TENNESSEE | 6 | DEO | 531312 | Vtg Eqty Other | 100 |
| 0012 | 3487572 | PINNACLE SERVICE COMPANY, INC. ✓ | | NASHVILLE | TENNESSEE | 6 | DEO | 531312 | Vtg Eqty Other | 100 |
| 0013 | 3487536 | PNFP INSURANCE, INC. ✓ | | LAS VEGAS | NEVADA | 12 | DEO | 52429 | Vtg Eqty Other | 100 |
| 0014 | 3232183 | PNFP STATUTORY TRUST I ✓ | | HARTFORD | CONNECTICUT | 1 | DEO | 52599 | Vtg Eqty Other | 100 |
| 0015 | 3391352 | PNFP STATUTORY TRUST II ✓ | | WILMINGTON | DELAWARE | 3 | DEO | 52599 | Vtg Eqty Other | 100 |
| 0016 | 3472073 | PNFP STATUTORY TRUST III ✓ | | WILMINGTON | DELAWARE | 3 | DEO | 52599 | Vtg Eqty Other | 100 |
| 0017 | 3656220 | PNFP STATUTORY TRUST IV ✓ | | WILMINGTON | DELAWARE | 3 | DEO | 52599 | Vtg Eqty Other | 100 |

Total Number of Entities in the tree 17

Total Number of Unique Entities in the tree 17

Tier Selection Criteria

| | |
|------------------|---|
| RSSD Tiering for | 2925657 PINNACLE FINANCIAL PARTNERS, INC. |
| As of Date | 20111231 |
| Direction | Down |

Two asterisks (**) next to the Seq Num indicates that confidentiality is pending or granted.
An asterisk (*) next to the Addl Line Num denotes the Seq Num at which the offspring of this entity are listed.
A dot dot dot notation (...) next to Legal Name denotes a circular relationship.

Form FR Y-6

Pinnacle Financial Partners, Inc.

Nashville, Tennessee

Fiscal year ending December 31, 2011

Report Item 2b: Submitted via email

None

Page

Item 2 (b)

Results: A list of branches for your BHC: PINNACLE FINANCIAL PARTNERS, INC. (2925657) of NASHVILLE, TN.
The data are as of 12/31/2011. Data reflects information that was received and processed through 01/05/2012.

Reconciliation and Verification Steps

1. In the **Data Action** column of each branch row, enter one or more of the actions specified below.
2. If required, enter the date in the **Effective Date** column.

Actions

OK: If the branch information is correct, enter 'OK' in the **Data Action** column.

Change: If the branch information is incorrect or incomplete, revise the data, enter 'Change' in the **Data Action** column and the date when this information first became valid in the **Effective Date** column.

Close: If a branch listed was sold or closed, enter 'Close' in the **Data Action** column and the sale or closure date in the **Effective Date** column.

Delete: If a branch listed was never owned by this depository institution, enter 'Delete' in the **Data Action** column.

Add: If a reportable branch is missing, insert a row, add the branch data, and enter 'Add' in the **Data Action** column and the opening or acquisition date in the **Effective Date** column.

If printing this list, you may need to adjust your page setup in MS Excel. Try using landscape orientation, page scaling, and/or legal sized paper.

Submission Procedure

When you are finished, send a saved copy to your FRB contact. See the detailed instructions on this site for more information.

If you are e-mailing this to your FRB contact, put your institution name, city and state in the subject line of the e-mail.

Note:

To satisfy the FR Y-10 reporting requirements, you must also submit FR Y-10 Domestic Branch Schedules for each branch with a **Data Action** of Change, Close, Delete, or Add.

The FR Y-10 report may be submitted in a hardcopy format or via the FR Y-10 Online application - <https://y10online.federalreserve.gov>.

* FDIC UNINUM, Office Number, and ID_RSSD columns are for reference only. Verification of these values is not required.

| Data Action | Effective Date | Branch Service Type | Branch ID_RSSD* | Popular Name | Street Address | City | State | Zip Code | County | Country | FDIC UNINUM* | Office Number* | Head Office | Head Office ID_RSSD* | Comments |
|-------------|----------------|----------------------------|-----------------|--------------------------------|---|----------------|-------|-----------|------------|---------------|--------------|----------------|------------------------|----------------------|----------|
| OK | | Full Service (Head Office) | 2925666 | PINNACLE NATIONAL BANK | 150 3RD AVENUE SOUTH, SYMPHONIE PLACE OFFICE BUILDING | NASHVILLE | TN | 37201 | DAVIDSON | UNITED STATES | 82012 | 0 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3917707 | ASHLAND CITY OFFICE | 524 SOUTH MAIN STREET | ASHLAND CITY | TN | 37015 | CHEATHAM | UNITED STATES | 362594 | 29 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3000337 | BRENTWOOD OFFICE | 128 FRANKLIN ROAD | BRENTWOOD | TN | 37027 | WILLIAMSON | UNITED STATES | 360670 | 1 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3220694 | COOL SPRING BRANCH | 1717 MALLORY LANE | BRENTWOOD | TN | 37027 | WILLIAMSON | UNITED STATES | 423106 | 31 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3192522 | DICKSON BRANCH | 501 HIGHWAY 46 SOUTH | DICKSON | TN | 37055 | DICKSON | UNITED STATES | 419236 | 30 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3586792 | DONELSON OFFICE | 424 DONELSON PIKE | DONELSON | TN | 37214 | DAVIDSON | UNITED STATES | 461756 | 19 | PINNACLE NATIONAL BANK | 2925666 | |
| Close | 12/30/2011 | Full Service | 3452963 | ALEXANDER PLAZA BRANCH | 549 ALEXANDER PLAZA | FRANKLIN | TN | 37064 | WILLIAMSON | UNITED STATES | 452110 | 34 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3216437 | CAROTHERS BRANCH | 7040 CAROTHERS BOULEVARD | FRANKLIN | TN | 37067 | WILLIAMSON | UNITED STATES | 423016 | 4 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3321667 | FRANKLIN OFFICE | 216 SOUTH ROYAL OAKS BOULEVARD | FRANKLIN | TN | 37064 | WILLIAMSON | UNITED STATES | 438932 | 6 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3185337 | RIVERGATE BRANCH | 847 CONFERENCE DRIVE | GOODLETTSVILLE | TN | 37072 | DAVIDSON | UNITED STATES | 418783 | 3 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3364105 | HENDERSONVILLE OFFICE | 270 EAST MAIN STREET | HENDERSONVILLE | TN | 37075 | SUMNER | UNITED STATES | 443463 | 8 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3681286 | HERMITAGE OFFICE | 4715 ANDREW JACKSON PARKWAY | HERMITAGE | TN | 37076 | DAVIDSON | UNITED STATES | 469945 | 21 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 4031392 | FARRAGUT BRANCH | 241 BROOKLAWN STREET | KNOXVILLE | TN | 37934 | KNOX | UNITED STATES | 500307 | 38 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3973589 | FOUNTAIN CITY BRANCH | 5019 NORTH BROADWAY | KNOXVILLE | TN | 37918 | KNOX | UNITED STATES | 498650 | 36 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3606515 | KNOXVILLE MAIN OFFICE BRANCH | 1111 NORTHSHORE DRIVE, SUITE 130 | KNOXVILLE | TN | 37919 | KNOX | UNITED STATES | 466479 | 20 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3433207 | SOUTH CUMBERLAND OFFICE | 411 SOUTH CUMBERLAND STREET | LEBANON | TN | 37087 | WILSON | UNITED STATES | 449793 | 28 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3917725 | WEST BADDOUR OFFICE | 1412 WEST BADDOUR PARKWAY | LEBANON | TN | 37087 | WILSON | UNITED STATES | 362602 | 23 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3917734 | HIGHWAY 70 MOUNT JULIET BRANCH | 11400 LEBANON ROAD | MOUNT JULIET | TN | 37122 | WILSON | UNITED STATES | 427750 | 26 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3018538 | MOUNT JULIET BRANCH | 551 NORTH MT. JULIET ROAD | MOUNT JULIET | TN | 37122 | WILSON | UNITED STATES | 358590 | 22 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3088513 | CASON LANE BRANCH | 123 CASON LANE | MURFREESBORO | TN | 37128 | RUTHERFORD | UNITED STATES | 276639 | 14 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3088504 | MEMORIAL BOULEVARD BRANCH | 1745 MEMORIAL BOULEVARD | MURFREESBORO | TN | 37129 | RUTHERFORD | UNITED STATES | 276638 | 13 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3088522 | NORTHWEST BROAD STREET BRANCH | 1645 NORTHWEST BROAD STREET | MURFREESBORO | TN | 37129 | RUTHERFORD | UNITED STATES | 276637 | 12 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3088531 | SOUTH CHURCH STREET BRANCH | 2604 SOUTH CHURCH STREET | MURFREESBORO | TN | 37128 | RUTHERFORD | UNITED STATES | 356490 | 16 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3088492 | SOUTHEAST BROAD STREET BRANCH | 2035 SOUTHEAST BROAD STREET | MURFREESBORO | TN | 37127 | RUTHERFORD | UNITED STATES | 276640 | 15 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 461870 | WEST COLLEGE STREET BRANCH | 114 WEST COLLEGE STREET | MURFREESBORO | TN | 37130-350 | RUTHERFORD | UNITED STATES | 42478 | 9 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 4115984 | 100 OAKS BRANCH | 2833 BRANFORD AVENUE | NASHVILLE | TN | 37204 | DAVIDSON | UNITED STATES | 508305 | 39 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 4027630 | BELLE MEADE BRANCH | 4328 HARDING PIKE | NASHVILLE | TN | 37205 | DAVIDSON | UNITED STATES | 500165 | 37 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3058673 | GREEN HILLS OFFICE | 2307 CRESTMOOR ROAD | NASHVILLE | TN | 37215 | DAVIDSON | UNITED STATES | 365361 | 2 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3076163 | HIGHWAY 70 SOUTH BRANCH | 7651 HIGHWAY 70 SOUTH, SUITE 110 | NASHVILLE | TN | 37223 | DAVIDSON | UNITED STATES | 473708 | 35 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3291171 | WEST END OFFICE | 2300 WEST END AVE | NASHVILLE | TN | 37203 | DAVIDSON | UNITED STATES | 431720 | 5 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3088474 | NORTH MAIN STREET BRANCH | 604 NORTH MAIN STREET | SHELBYVILLE | TN | 37160 | BEDFORD | UNITED STATES | 276635 | 10 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3200922 | SAM RIDLEY BRANCH | 467 SAM RIDLEY PARKWAY WEST | SMYRNA | TN | 37167 | RUTHERFORD | UNITED STATES | 419556 | 18 | PINNACLE NATIONAL BANK | 2925666 | |
| OK | | Full Service | 3216446 | SOUTH LOWRY STREET BRANCH | 69 SOUTH LOWRY STREET | SMYRNA | TN | 37167 | RUTHERFORD | UNITED STATES | 419806 | 24 | PINNACLE NATIONAL BANK | 2925666 | |

From the following website:
<http://structuredlists.federalreserve.gov/Default.aspx>

Form FR Y-6
Pinnacle Financial Partners, Inc.
Nashville, Tennessee
Fiscal year ending December 31, 2011

Report Item 3: Shareholders
(1)(a) (1)(b) (2)(a) (2)(b) (2) (c)

| <i>Current shareholders with ownership, control or holdings of 5% or more with power to vote as of 12/31/11</i> | | | | <i>Shareholders not listed in (3)(1)(a) through (3)(1)(c) that had ownership, control or holdings of 5% or more with power to vote during the fiscal year ending 12/31/11</i> | | |
|---|---|----------------|-------|---|---|----------------|
| <i>(1)(a) Name & Address (City, State/Country)</i> | <i>(1)(b) Country or citizenship or Incorporation</i> | <i>(1) (c)</i> | | <i>(2) (a) Name & Address (City, State/Country)</i> | <i>(1)(b) Country or citizenship or Incorporation</i> | <i>(1) (c)</i> |
| BlackRock, Inc. New York, NY 10055 | USA | 3,314,280 | 9.66% | None | | |
| Wellington Management Company, LLP Boston, MA 02111 | USA | 2,625,658 | 7.65% | | | |
| Dimensional Fund Advisors LP Austin, TX 78746 | USA | 2,299,313 | 6.70% | | | |
| The Vanguard Group, Inc. Malvern, PA 19355 | USA | 1,788,721 | 5.21% | | | |

Form FR Y-6
Pinnacle Financial Partners, Inc.
Nashville, Tennessee
Fiscal year ending December 31, 2011

Report Item 4:
(1) (2) (3) (a) (b) (c) (4) (a) (b) (c)

| (1) Name and Address (City, State/Country) | (2) Principal occupation if other than with Bank Holding Company | (3)(a) Title and Position with Bank Holding Company | (3)(b) Title and Position with Subsidiaries (include names of subsidiaries) | (3) (c) Title and Position with other businesses (include names of businesses) | (4)(a) Percentage of voting shares in Bank Holding Company | (4)(b) Percentage of voting shares in Subsidiaries (include names of subsidiaries) | (4)(c) List names of other companies (include partnerships) if 25% or more of voting securities are held (List names of co's and percentage of voting securities held) |
|---|---|---|--|---|--|---|--|
| Sue G. Atkinson Nashville, Tennessee | Public Relations Executive | Director | Director- Pinnacle National Bank | Chairman- Atkinson Public Relations | 0.13% | None | Confidential Information |
| H. Gordon Bone Nashville, Tennessee | Builder/Developer | Director | Director- Pinnacle National Bank | Partner- B&B Enterprises | 0.22% | None | N/A |
| Gregory L. Burns Nashville, Tennessee | Consultant | Director | Director- Pinnacle National Bank | President and CEO- NeighborMD Management, LLC | 0.06% | None | N/A |
| Colleen Conway-Welch Nashville, Tennessee | Nursing School Administrator | Director | Director- Pinnacle National Bank | Dean and CEO- Vanderbilt University School of Nursing | 0.10% | None | N/A |
| James C. Cope Nashville, Tennessee | Attorney | Director | Director- Pinnacle National Bank | Partner- Cope, Hudson, Scarlett, Reed and McCreary, PLLC | 0.24% | None | Confidential Information |
| William H. Huddleston, IV Nashville, Tennessee | Engineer | Director | Director- Pinnacle National Bank | President- Huddleston-Steele Engineering, Inc. | 0.19% | None | Confidential Information |
| Ed C. Loughry, Jr. Nashville, Tennessee | Retired Banker | Director | Director- Pinnacle National Bank | N/A | 0.41% | None | N/A |

Form FR Y-6
Pinnacle Financial Partners, Inc.
Nashville, Tennessee
Fiscal year ending December 31, 2011

Report Item 4:

(1) (2) (3) (a) (b) (c) (4) (a) (b) (c)

| (1) | (2) | (3)(a) | (3)(b) | (3) (c) | (4)(a) | (4)(b) | (4)(c) |
|---|-------------------------|---|---|---|--------|--------|--------|
| Robert A. McCabe, Jr. Nashville, Tennessee | N/A | Chairman of the Board | Chairman of the Board- Pinnacle National Bank | N/A | 1.95% | None | N/A |
| Hal N. Pennington Nashville, Tennessee | Manufacturing Executive | Director | Director- Pinnacle National Bank | Chairman of the Board- Genesco, Inc. | 0.04% | None | N/A |
| Dr. Wayne J. Riley Nashville, Tennessee | Health Care Executive | Director | Director- Pinnacle National Bank | President and CEO- Meharry Medical College | 0.01% | None | N/A |
| Gary L. Scott Nashville, Tennessee | Retired Banker | Director | Director- Pinnacle National Bank | N/A | 0.22% | None | N/A |
| M. Terry Turner Nashville, Tennessee | N/A | Vice Chairman of the Board, President and Chief Executive Officer | Vice Chairman of the Board, President and Chief Executive Officer-Pinnacle National Bank | N/A | 1.80% | None | N/A |

Form FR Y-6
Pinnacle Financial Partners, Inc.
Nashville, Tennessee
Fiscal year ending December 31, 2011

Report Item 4:
(1) (2) (3) (a) (b) (c) (4) (a) (b) (c)

| (1) | (2) | (3)(a) | (3)(b) | (3) (c) | (4)(a) | (4)(b) | (4)(c) |
|---|-----|---|--|----------|--------|--------|--------------------------|
| Hugh M. Queener Nashville, Tennessee | N/A | Executive Vice President and Chief Administrative Officer- Pinnacle National Bank | Executive Vice President and Chief Administrative Officer | N/A | 1.01% | None | N/A |
| Harold R. Carpenter Nashville, Tennessee | N/A | Executive Vice President and Chief Financial Officer- Pinnacle National Bank | Executive Vice President and Chief Financial Officer | N/A | 0.44% | None | N/A |
| J. Harvey White Nashville, Tennessee | N/A | Chief Credit Officer | Chief Credit Officer- Pinnacle National Bank | N/A | 0.12% | None | Confidential Information |