

# Safe and Sound Banking Twenty Years Later: What Was Proposed and What Has Been Adopted

**FREDERICK T. FURLONG AND SIMON H. KWAN**

*Furlong is the group vice president for financial and regional research and the executive director of the Center for the Study of Innovation and Productivity at the Federal Reserve Bank of San Francisco. Kwan is the vice president for financial research at the San Francisco Fed. This paper was presented at the conference “Safe and Sound Banking: Past, Present, and Future,” held August 17–18, 2006, and cosponsored by the Federal Reserve Banks of San Francisco and Atlanta and the founding editors of the Journal of Financial Services Research.*

In 1986 a task force of banking academics organized and sponsored by the American Bankers Association convened to examine the banking industry and the efficacy of its regulatory system. The group was charged with reviewing the problems of ensuring the safety and soundness of the banking system and evaluating several policy options to improve the system’s efficiency, performance, and safety by changing the structure of deposit insurance and the bank regulatory and supervisory process. The results of the task force’s work were published by the MIT Press as the book *Perspectives on Safe and Sound Banking* (Benston et al. 1986, the Report), which includes a set of principal options and recommendations.

The recommendations in the Report focus on prudential supervision and regulation of depository institutions—commercial banks and thrift institutions. In putting forth the set of recommendations, Benston et al. note that they explicitly were not addressing the political feasibility of adoption or existing legal limitations.

The underlying premise of the Report is that, in 1986, the extant administration of the federal safety net—deposit insurance and the lender of last resort—provided incentives for risk taking by insured depository institutions. To address this issue, Benston et al. make recommendations intended to help ensure that the deposit insurance system is compensated for its risk exposure, reduce the insurance system’s overall risk exposure, and align accountabilities for the administration of deposit insurance and the lender of last resort with those for prudential supervision and regulation.

The timing of the Report and its emphasis on deposit insurance reform was propitious given the broader attention at the time being given to the moral hazard problems associated with mispriced deposit insurance and the perception of de facto 100 percent insurance coverage of bank liabilities, at least for the largest banking organizations. Of particular concern in the mid-1980s was the precarious financial condition of many savings and loan associations, the so-called zombie thrifts. The eventual need to recapitalize the federal deposit insurance funds both for thrifts and banks attests

to the need for reform of the deposit insurance system and changes in prudential supervision and regulation more generally.

The purpose of this article is to assess the extent to which changes in public policy regarding depository institutions have been aligned with the recommendations of Benston et al. We find that, over the past twenty years, several legislative initiatives and changes in regulations and the bank supervisory process have been in keeping with the specific recommendations of the Report or with the analytic framework underlying the recommendations. At the same time, other recommendations in the Report have not been taken up, and some proposals rejected in the Report have been put in place by legislative and regulatory initiatives.

The recommendations that constitute the main body of the Report are those calling for risk-related pricing of deposit insurance, changes to the deposit insurance contract, changes to capital requirements, reliance on current (market) value measures

*The underlying premise of Benston et al. is that, in 1986, the safety net—deposit insurance and the lender of last resort—provided incentives for risk taking by insured depository institutions.*

of assets and liabilities, and other measures to enhance market discipline. The authors in general rejected the use of limiting activities of depository institutions or the use of limits on deposit interest rates. However, they did link the expansion of banking powers to the ability of the insurance agencies to assess and monitor banking institutions'

consolidated risk. The authors also argue that the federal insurance agencies should not be allowed to preempt state regulations regarding banking powers unless the new activities would result in uncompensated risk exposure of the insurance funds.

The authors recommend that the risk of depository institutions be assessed on a consolidated basis. They argue that risks in a banking organization cannot be isolated by housing activities in nonbank subsidiaries or affiliates.

In keeping with linking prudential supervision and regulation with the provision of federal deposit insurance, the authors recommend that only insurance agencies be responsible for prudential supervision and regulations. That responsibility would include conducting examinations and having the authority to close institutions. The authors, however, would retain the traditional feature of the regulatory structure in which depository institutions have a choice of federal chartering agency by extending federal insurance authority to the Office of the Comptroller of the Currency (OCC). Under their set of recommendations, the Federal Reserve would not have prudential supervision or regulatory authority since it would neither charter nor insure depository institutions. Moreover, Federal Reserve discount window emergency liquidity lending would be fully collateralized or guaranteed by the relevant federal deposit insurance agency.

In addition to risk-related insurance premiums and capital standards to compensate for, as well as to limit, the insurance funds' risk exposure, the authors recommend measures for reducing the public uncertainty about the administration of the insurance funds, dealing with problem institutions, and changing the treatment of uninsured liability holders. They also recommend that the insurance funds be incorporated into the Treasury's general revenue budget.

Other recommendations include greater use of current (market or fair) valuation of assets and liabilities by supervisors, by depositories for risk management, and in public disclosures. Benston et al. also call for focusing bank supervision more on uncovering fraud, which is argued to be a key source of bank failures; the use of information technology to enhance off-site monitoring; and the use of such monitoring to

target institutions for closer examination. In line with the emphasis on safety and soundness, the authors recommend that the federal insurance agencies not be involved in supervision regarding compliance with consumer protection regulations.

One landmark legislative initiative addressing issues encompassed by the Report's recommendations is the Federal Deposit Insurance Corporation Improvement Act (FDICIA) of 1991. The act includes several provisions resembling some of Benston et al.'s recommendations in terms of risk-related insurance premiums as well as early intervention and closure policies. The act also clarified and formalized the condition under which emergency liquidity lending could be extended to large banking organizations—that is, explicit rules related to the treatment of institutions viewed as too big to fail. The act, on the whole, is consistent with certain recommendations of the Report; but in the implementation of the act by the agencies, practices under prompt corrective action still rely on book-value (not current-value) measurements, deposit premiums are only nominally risk-related, the Federal Reserve remains the effective lender of last resort, and federal agencies that are not responsible for administering deposit insurance are still involved in bank closure decisions.

The first Basel Accord formally introduced risk-related capital requirements. Consistent with Benston et al.'s recommendations, the accord included the extension of capital requirements to off-balance-sheet activities. The accord is vulnerable to capital arbitrage, which has been addressed in part by several supervisory initiatives, but its shortcomings still have prompted changes being proposed by Basel II. In addition, in keeping with the Report's recommendations, current valuation is used for trading books of banks, though not for other assets and liabilities of banking organizations. The rise in the use of subordinated debt by larger banking organizations as part of tier 2 regulatory capital is in keeping with the general recommendation for having greater reliance on subordinated debt. Related recommendations in the Report, such as the one requiring subordinated debt used for regulatory purposes to have staggered maturities, were not adopted. The Gramm-Leach-Bliley Financial Modernization Act (GLB) of 1999 directed the Federal Reserve and the U.S. Treasury to prepare a study to consider requiring depositories to issue subordinated debt, but such requirements were not acted on by Congress or the supervisory agencies. On balance, the increased equity capitalization of banks, measured either on a book-value or a market-value basis, might be the single most important development affecting the overall risk exposure of the deposit insurance system.

In addition to the changes in capital regulation, in keeping with the Report's recommendation to increase reliance on market discipline, several steps have been taken to improve public disclosure by financial institutions over the past twenty years, and improved disclosure is encompassed in pillar 3 of the Basel II proposal. The agencies also have taken steps to improve disclosure by expanding the scope of regulatory reports, accelerating the release of the reports, and making the information more readily available.

Among the recommendations relating to the agencies, the agencies have enhanced off-site monitoring through using both statistical models and information technology to access and assess data relating to supervised institutions. A major change in the process of bank supervision has been the adoption of the so-called risk-focused approach, which emphasizes monitoring and assessing risk management systems of depository institutions, as compared to the traditional transactions-testing approach.<sup>1</sup> While not explicitly part of the Report's recommendations, the risk-focused

---

1. Both a risk focus and transactions-based assessments are part of the current examination process.

approach is consistent with the recommendation to improve detection of certain types of fraud along with improvement of risk management more generally.

However, few of the Report's recommendations regarding agency structure have been adopted. Supervisory responsibility and insurance authority have not been combined fully. In fact, some ground was lost with the creation of the Office of Thrift Supervision (OTS), which has no insurance authority. The Federal Reserve retains prudential supervision and regulation authority. Fuller financial integration under GLB does include umbrella supervision, which is consistent with the recommendation that risk be assessed on a consolidated basis. However, the reliance in GLB on the use of the holding company structure is contrary to the Report's position on the ineffectiveness of corporate separateness in isolating risk in banking. Also at odds with the recommendations of the Report is the raising of the nominal coverage of deposit insurance for retirement accounts to \$250,000.

Finally, tying prudential regulation to the deposit insurance system highlights an important principal-agent problem in the financial system. However, some developments affecting the banking sector, while perhaps consistent with ameliorating this agency problem, are probably better understood in terms of other principal-agent relationships, externalities, or even simply firms' desire to better assess their risk-return trade-offs. Examples include the development of internal risk models by the private sector and improvements in public disclosures, both voluntary and in response to accounting and regulatory guidance. Another feature of bank supervision is the stated goal of limiting systemic risk, which may have shaped the approach to supervision of large banks, the attention given to their role in the payment system, and the interactions among supervisory agencies internationally.

Following the order of presentation of the key recommendations in the Report, the rest of the paper will focus in turn on deposit insurance and the lender of last resort, market discipline, prudential supervision, other reform issues, and expanded banking powers. In each section, we first recap the principal recommendations in the Report and then discuss and analyze subsequent related legislative, regulatory, and supervisory developments. A concluding section summarizes our observations.

## Deposit Insurance and the Lender of Last Resort

Benston et al. highlight the reform of deposit insurance and lender-of-last-resort policies as an especially critical area for ensuring the safety and soundness of the U.S. banking system (depository institutions system). The five areas addressed in the Report include: (1) modifications of deposit insurance pricing structure to remove mispricing, (2) modifications of the insurance contract, (3) changes in insolvency resolution mechanics, (4) elimination of uncertainties about the quality of the federal deposit guarantee, and (5) changes in responsibilities related to the lender-of-last-resort function.

**Modifications of deposit insurance pricing structure.** To remove mispricing of deposit insurance, first and foremost the Report recommends using risk-related charges for deposit insurance coverage. The Report proposes three options: (1) using risk-adjusted deposit insurance premiums, (2) using risk-adjusted capital standards in conjunction with a fixed charge for insurance, and (3) using a combination of risk-adjusted capital requirements and risk-adjusted deposit insurance premiums.

FDICIA required the Federal Deposit Insurance Corporation (FDIC) to establish a risk-based assessment system. To implement this requirement, the FDIC adopted a system that places institutions into risk categories based on two criteria, capital levels and supervisory ratings. The three capital groupings—well capitalized, adequately capitalized, and undercapitalized—are based on leverage ratios and risk-based capital

ratios used for regulatory capital purposes. The three supervisory subgroupings are generally based on an institution's composite CAMELS rating— CAMELS 1 or 2, CAMELS 3, and CAMELS 4 or 5.<sup>2</sup> The three capital groupings and three supervisory subgroupings form a nine-cell matrix for risk-based assessments. However, the act prohibited the FDIC from charging well-managed and well-capitalized institutions deposit insurance premiums when the deposit insurance fund is at or above the designated reserve ratio (DRR). In 2005 only about 6 percent of the almost 8,000 commercial banks paid deposit insurance premiums.

The Federal Deposit Insurance (FDI) Reform Act of 2005 also requires that the assessment system be risk based and allows the FDIC to define risk broadly. At the same time, the act grants the FDIC more discretion to price deposit insurance according to risk for all insured institutions by eliminating the fixed DRR of 1.25 percent. Specifically, the DRR for the deposit insurance fund is allowed to fluctuate within a range of 1.15 percent to 1.50 percent of estimated insured deposits. As such, a single-value DRR no longer serves as a trigger, whether for assessment rate determination, recapitalization of the fund, or dividends.

The FDI Reform Act also allows the FDIC to establish separate risk-based assessment systems for large and small institutions, subject to the requirement that no insured depository institution be barred from the lowest-risk category solely because of size.

The 1988 Basel Capital Accord introduced risk-based capital requirements to address banks' exposure to credit risk. While the credit risk categories are broad and the derivation of the risk weights was not very scientific, it was a major step toward risk-adjusted capital standards. The 1996 amendment explicitly added market risk to the regulatory capital requirements. The currently proposed Basel II refines the capital requirements against credit risk and adds operational risk into the capital requirements.

The original Basel Capital Accord was created to achieve some degree of standardization in bank capital requirements across different countries so that internationally active banks competing in the global lending markets face similar capital requirements. However, the capital rules were susceptible to capital arbitrage—that is, strategies that reduce a bank's regulatory capital requirements without a commensurate reduction in the bank's risk exposure. While supervisory initiatives were taken to deal with loopholes to patch Basel I, the international supervisory community has been working on the new Basel II requirements for a number of years. The Basel II framework has three pillars to promote bank safety and soundness: capital requirements (pillar 1), banking supervision (pillar 2), and disclosure requirements (pillar 3). Under Basel II's capital requirements, U.S. institutions would be required to maintain risk-based capital requirement using either the formulaic standardized approach or the advanced internal-rating-based (IRB) approach.<sup>3</sup> The advanced IRB approach leverages the bank's internal risk management system to set regulatory capital requirements.

So, technically, the United States has both risk-based deposit insurance and risk-based capital requirements. Under the current system, the risk-based deposit insurance premium is based on both the CAMELS rating and the level of book capital of an institution. However, as discussed earlier, both criteria have problems, and further

---

2. CAMELS ratings measure six factors: capital adequacy, asset quality, management quality, earnings, liquidity, and sensitivity to market risk

3. In the United States, the so-called Basel Ia standards have been proposed. The OCC, the Board of Governors of the Federal Reserve System, the FDIC, and the OTS issued a joint advance notice of proposed rulemaking on October 20, 2005, to revise the existing risk-based capital framework to enhance its risk sensitivity.

reforms are currently under way. Although it is premature to predict the outcomes of these reforms, it seems safe to say that the new deposit insurance pricing structure coming out of the FDI Reform Act and the new risk-adjusted capital standards due to Basel II represent improvements over the existing schemes.

Besides risk-based pricing, Benston et al. recommend several changes related to the modification of the deposit insurance pricing structure. These changes include (1) basing risk-related deposit insurance premiums on the risk of the consolidated banking organization rather than the bank subsidiaries, (2) including the off-balance-sheet risks of the banking organization in determining the risk-adjusted premium, and (3) charging insured institutions explicitly for examinations based on risk.

Currently, the deposit insurance premium is assessed for the bank only and not on a consolidated basis, despite the proliferation of nonbanking activities conducted by

*To remove mispricing of deposit insurance, first and foremost Benston et al. recommend using risk-related charges for deposit insurance coverage.*

a number of banking organizations over the past twenty years. As we will discuss in more detail below, the expansion of banking power has taken place with banking organizations being required to house many of their nonbanking activities in separate holding company affiliates. Basing the deposit

insurance premium solely on the risk of the bank subsidiary assumes that the bank subsidiary can be isolated effectively from the rest of the organization. Whether this separation is feasible, both in normal times and in the event of a crisis, remains a hotly debated issue. On the assessment of the deposit insurance premium for a bank subsidiary, the base that is used in calculating the premium is the level of assessable deposits and excludes nondeposit liabilities. However, the rate schedule, which is partly based on the CAMELS rating, reflects the risk taking of the entire bank subsidiary and thus should take into consideration off-balance-sheet activities in the bank subsidiary.

Currently, examinations conducted by the Federal Reserve and the FDIC are funded through Federal Reserve earnings and deposit insurance premiums, respectively. As such, the two federal banking agencies do not explicitly charge for bank examinations—based on risk or any other criteria. National banks pay an assessment to the OCC for supervision, which is the OCC's major source of funding. The OCC fee schedule is tied to the number of hours of on-site examination, albeit not to bank risk explicitly. Similar to the OCC, the OTS charges fees based on time spent on site, but not on risk per se. State banking commissions also charge for their examinations, but the practices and the fee schedules vary across states. The idea of using explicit charges for examinations related to bank risk can be seen as furthering the risk-based deposit insurance pricing. To that end, a perfect risk-based deposit insurance program can incorporate the risk-based examination fees into the deposit insurance premium.

**Modifications of the insurance contract.** Benston et al. recommend modifying the insurance contract to make market discipline more effective. On changing the insurance coverage, the Report points out that all depositors at all banks should be treated equally and not granted de facto differential coverage based on bank size. However, the authors were ambivalent between keeping the de jure \$100,000 coverage and selectively rolling back the coverage to an amount significantly less than \$100,000. They did unanimously reject raising the coverage.

The deposit insurance coverage, both in terms of the level and scope, was not changed until the passage of the FDI Reform Act in 2005. Contrary to the recommendations in the Report, the recently enacted Reform Act raised the retirement account insurance coverage from \$100,000 to \$250,000. The act also allows, but does not require,

the FDIC to adjust the general account coverage levels to keep pace with inflation starting in 2010; it remains to be seen whether the FDIC will exercise this authority.

The goal behind rolling back deposit insurance coverage or allowing the deposit insurance coverage to decline in real terms is to increase market discipline by exposing more depositors to risk of default. Implicit in this view is that the maximum level of coverage (\$100,000) exceeded what was sufficient to achieve the public policy goals for having federal deposit insurance.<sup>4</sup>

The argument in favor of raising deposit insurance coverage is that the dollar coverage in real terms has been declining as a result of inflation, and, thus, raising the nominal coverage would help restore the deposit insurance coverage in real terms. Implicit in this view is that the effectiveness of deposit insurance depends on the coverage being adjusted in real terms.

The Report recommends the continuation of the reliance on the federal government to provide a basic or minimum level of insurance coverage while encouraging development of private supplemental insurance. The collapse of the Rhode Island Share and Deposit Indemnity Corporation in 1991 ended a two-decades-long cycle of failure of state-chartered deposit insurance funds following a series of failures of privately operated deposit insurance funds. Since then, we have seen little momentum for expanding the private market for supplementary deposit insurance.<sup>5</sup>

**Changes in insolvency resolution mechanics.** The Report recommends that the responsible insurance agency be given the authority to close economically insolvent institutions. At the time of the Report, the insurance agency had to get the chartering agency to agree to close an insolvent institution. The resulting delay could involve losses that would be borne by the insurance funds.

Currently, a failing depository institution is typically closed by its chartering authority (the state banking agency for state chartered institutions, the OCC for national banks, or the OTS for federal savings institutions) when it becomes insolvent, is critically undercapitalized, is implicated in a discovery of a severe case of fraud, or is unable to meet deposit outflows. FDICIA gives the FDIC the authority to close an institution that is considered to be critically undercapitalized (having a ratio of tangible equity to total assets equal to or less than 2 percent) and that does not have an adequate plan to restore capital to the required levels. FDICIA also authorizes the FDIC to close an institution that has had a substantial dissipation of assets due to a violation of law, has been operated in an unsafe or unsound manner, has engaged in a willful violation of a cease and desist order, has concealed records, or has ceased to be insured. These conditional powers for the FDIC go partway in meeting the related recommendation in Benston et al.<sup>6</sup>

4. Among the common rationales for having federal deposit insurance are discouraging runs by depositors and protecting savers with small account balances. In a public interest group framework of political decision making, another effect of a higher de jure limit on deposit insurance coverage might be to benefit smaller banking organization with limited access to money and capital markets. The force of this argument, however, likely is diluted to some degree with a large number of small commercial banks having access to Federal Home Loan Bank advances.

5. There are still private insurers of deposits (credit union shares). In July 2006, the Washington State Department of Financial Institutions invited comments on a proposal for reviving a private deposit insurance program.

6. Under the Financial Institutions Reform, Recovery, and Enforcement Act (FIRREA) of 1989, if the federal banking agency to which the FDIC recommended specific enforcement action against any insured depository institution or any affiliated institution failed to take the recommended action (or an acceptable alternative action) within sixty days, the FDIC could step in. Under certain circumstances, the FDIC could take immediate action. FDICIA gave the FDIC the same authority over national banks and state member banks.

To protect the insurance fund and uninsured creditors, the Report recommends closing a depository institution when the market-value net worth of the institution falls below some low, but positive, number such as 1 or 2 percent of assets. In this regard, in the early 1990s, policymakers embraced the concept of structured early intervention and resolution (SEIR) to mandate specific intervention by the regulatory agencies on a timely basis. After a number of attempts by Congress, FDICIA was signed into law. While FDICIA embodied the concept of SEIR with the prompt corrective action (PCA) and least-cost resolution (LCR) provisions, the triggers for regulatory intervention are based on book-value capital ratios. Relying on book-value capital ratios for prompt corrective action is viewed by the Report as inferior to using current valuations. On that score, book-value accounting measures may be less timely than current valuations when PCA is essential. Book values also may be subject to managerial manipulation such as the discretion used in making loan-loss provisions. On the other hand, in the absence of full market-value accounting (reporting) and given the fact that many banks are not publicly traded, book-value capital is the only readily observable measure for implementation purposes for many banking organizations.

In resolving depository institution failures, the Report also recommends imposing a pro-rata “haircut” on all uninsured liabilities to enhance market discipline and to impose management performance requirements to ensure that management acts in the interests of the insurance agency in FDIC-assisted mergers.

The notable large bank failure since the Report was the failure of three bank subsidiaries of the Bank of New England Corporation in 1991. In the Bank of New England failure, the three failed bank subsidiaries were acquired by the partnership between Fleet/Norstar and the buyout firm, Kohlberg, Kravis Roberts & Co. All deposits, both insured and uninsured, of the three failed bank subsidiaries were protected.

In the wake of the Bank of New England failure, the enactment of FDICIA introduced specific provisions to guide the resolution of large bank failures. Under FDICIA, the FDIC is prohibited from protecting uninsured depositors or creditors at a failed bank if it would result in an increased loss to the deposit insurance fund. However, there is an exemption from this requirement for banks that regulators judge to be “too big to fail,” and where imposing losses on their depositors or creditors “would have serious adverse effects on economic conditions or financial stability.” But this exemption requires such a determination by the Secretary of the Treasury upon the written recommendation of two-thirds of both the FDIC board of directors and the Board of Governors of the Federal Reserve System and after consultation with the president of the United States. To date, this too-big-to-fail exemption has not been tested.

**Eliminate uncertainty about the quality of the federal deposit guarantee.**

Benston et al. recommend that authorities publicly announce (and follow) policies to deal with depository institution insolvencies and coverage of insured deposits. While the Report was ambivalent about merging the Federal Savings and Loan Insurance Corporation (FSLIC) fund and the FDIC fund, it recommended placing the insurance funds into the U.S. Treasury’s General Fund, while retaining separate supervisory, regulatory, and premium-setting authority among the agencies.

FDICIA’s PCA provisions set conditions under which early supervisory intervention and the associated interventions would take place. The least-cost resolution provisions require the FDIC to resolve bank failures using the resolution method that is the least costly to the deposit insurance fund. In addition, the FDIC publishes its failed bank resolution procedures on its Web site.

While the administration of the thrift and bank deposit insurance funds has been combined, the agency has maintained the Bank Insurance Fund (BIF) and the Savings

Association Insurance Fund (SAIF) separately. Very recently, the FDI Reform Act provided for the merger of the BIF and the SAIF. The merger of the two insurance funds should improve risk pooling. It also eliminates the possibility of having two potentially different deposit insurance pricing schemes for two very similar sets of institutions.

The FDIC receives no congressional appropriations; it is funded by premiums that banks and thrift institutions pay for deposit insurance coverage and from earnings on investments. While the FDIC is an independent government agency that is self funded, it has a line of credit from the Treasury and is widely perceived to be fully backed by the U.S. government.

**The lender of last resort.** Benston et al. recommend that the deposit insurance agency or agencies be able to lend directly when necessary to institutions experiencing liquidity problems; the funds could be borrowed from the Federal Reserve. The Report also recommends that, if the Federal Reserve should provide emergency liquidity to a depository institution, it should do so at the initiative and with the approval of the relevant federal deposit insurance agency and with sound collateral backing the loan. Finally, direct lending in emergency liquidity situations should be at a rate commensurate with risk associated with the credit extended.

Contrary to recommendations of the Report, the Federal Reserve remains the lender of last resort through its discount window program. In 2003 the Federal Reserve revised the program by replacing the adjustment credit and the extended credit with ones for primary credit and secondary credit, respectively. Primary credit is extended only to generally sound institutions at a rate that is above the target federal funds rate. Secondary credit is extended under appropriate circumstances to institutions not qualified for primary credit, at a rate above the primary discount rate.

We note that the authors of the Report do not recommend eliminating the lender-of-last-resort function, only redesigning it. The choice of having the insurance agencies bear the risk in providing emergency liquidity is consistent with the focus on accountability and with assessing and pricing risk correctly. In a broader context, there may be other public policy roles of the lender of last resort, such as limiting systemic risk. If limiting systemic risk is a legitimate concern for policymakers, the relevant question to ask is, Will a deposit insurance agency narrowly charged with protecting the insurance fund also be effective in dealing with systemic issues?

## Market Discipline

The presence of market discipline means that a firm has private sector stakeholders who are at risk of financial loss from the firm's decisions and that the stakeholders can take actions to discipline the firm, that is, influence its behavior. In the context of the Report's recommendations, the private sector stakeholders are management (including directors), shareholders, and uninsured depositors and other creditors. The Report has a general recommendation for increasing reliance on market discipline by imposing costs on stakeholders as disincentives for taking risk.<sup>7</sup> More specific recommendations include those for greater reliance on subordinated debt. The Report also recommends expanding the use of current-value measures for internal use by depository institutions, for deposit insurance purposes, and in public disclosures.

---

7. One of the recommendations is to expand stockholder liability in the event of a failure. Specifically, depository institutions should have the option of issuing shares with double liability. We are not aware of institutions having done this since the publication of the Report, though there are historical precedents for the recommendation. In any case, the Report's recommendation for double liability for shareholders does not appear to have received serious consideration by policymakers.

The Report argues that one of the benefits of increased market discipline is that it can supplement supervision and thus lower the expenses of the agencies. A recommendation also calls for examination reports to be shared with bank management.<sup>8</sup>

**Higher capital requirements.** A principal set of policy measures directed at increasing reliance on market discipline from shareholders is the collection of changes to capital regulation. The regulatory agencies adopted explicit capital requirement in the early 1980s. As discussed earlier, the next major capital requirement initiative was the first Basel Accord, adopted in 1988 and fully effective in 1992. In the years after

*The implementation of least-cost resolution by the FDIC resulted in larger losses to uninsured creditors, potentially increasing market discipline.*

the implementation of the accord, several amendments were made to the risk-based capital. The changes in part responded to expanded use of new financial instruments. One example is the supervisory directive in 1997 on capital requirements for credit derivatives. Also among the notable changes

was the application of capital requirements to the market risk of a bank's trading book. This change leveraged innovations in risk management in the private sector. Large banks and other financial institutions had developed models that encompassed their processes, procedures, and techniques, including statistical models for assessing portfolio risk. Regulators saw that these state-of-the-art risk-management tools provided the methodology for setting risk-based capital requirements. The internal models also provided the makings of a framework for the Basel II capital regulation to address the more general shortfalls of Basel I, at least for the largest banking organizations.

Coincidental with the increased emphasis on bank capital by the regulatory agencies has been the substantial turnaround in book-value capitalization in the industry. The increase in book-value capital among banks has resulted in more than banking organizations' just meeting the minimum capital regulation, which requires banks to hold total capital in the amount of at least 8 percent of risk-weighted assets with at least 4 percent in tier 1 capital.<sup>9</sup> As discussed earlier, banks are subject to PCA regulations under FDICIA. Banks with a total risk-based capital ratio of at least 10 percent and a tier 1 risk-based capital ratio of at least 6 percent are classified as "well-capitalized," while banks with lower capital ratios are assigned lower capital categories.

Banking organizations have incentives to be classified as "well-capitalized" since the classification carries a number of economic benefits. These include reduced regulatory scrutiny, more operational freedom, and the ability to engage in permissible financial activities. For example, well-capitalized banks can receive expedited treatment in certain transactions, including for some mergers and acquisitions that require regulatory approval. When a bank holding company applies to become a financial holding company (so that it can engage in securities underwriting and dealing, insurance, and merchant banking activities) the holding company's depository institutions must be well capitalized at the time of the application and remain well capitalized thereafter to avoid restrictions on engaging in financial activities.

It is not surprising, then, that nearly all U.S. banks are not just adequately capitalized but well capitalized. Also, having many banking organizations maintain capital ratios well above the thresholds for being well capitalized could be consistent with binding capital standards being the main driver. To the extent that raising equity capital quickly could be costly, a bank would be expected to hold a buffer of capital to limit the chances of falling below the well-capitalized cutoff.

On the other hand, as discussed below, some policy measures have been aimed at increasing the risk exposure of uninsured depositors and other bank creditors. To

the extent that these stakeholders view the expected loss given bank default as having increased, a rise in bank capitalization would be consistent with increased market discipline from these stakeholders. Greater market discipline could lead to higher book-value capitalization, to the extent that bank closure policies are based on book values, and to higher market-value capitalization. Indeed, along with the increase in book-value capitalization, there has been an even more notable increase in market-value capitalization. Furlong and Kwan (2006) show that the ratio of market-value equity to book-value equity has increased substantially since the early 1990s for bank holding companies (BHCs), especially for the largest BHCs.

**Increase reliance on subordinated debt.** Benston et al. recommend increasing market discipline by raising the effective capitalization by allowing for greater reliance on subordinated debt for regulatory purposes. The main recommendation is for greater reliance on subordinated debt to increase capital and hence increase market discipline. Related recommendations would require using only debt that is subordinated to deposits, exclude debt with covenants that might impede an insurance agency's ability to resolve an insolvency, and require that the maturity of the debt be staggered.<sup>10</sup>

Consistent with the Report, subordinated debt is part of tier 2 capital, which is included in total regulatory capital. While the debt used for regulatory capital purposes can have restrictive covenants and issuance is not required to be staggered, the environment is more conducive to the use of such debt in meeting capital requirements. In fact, as part of the recapitalization of the banking industry in the early 1990s, banking organizations as a group did increase their reliance on subordinated debt in meeting regulatory capital requirements. The report by the Study Group on Subordinated Notes and Debentures (1999), for example, shows an increase in reliance on subordinated debt in the 1990s. More recently, policymakers have allowed trust preferred securities to meet part of tier 1 capital requirements. While these do not have the features called for by the recommendations in the Report, they do involve bank holding companies issuing subordinated debt, albeit to special purpose entities.

Over the past twenty years, requiring banks to issue subordinate debt has been considered by policymakers, and a number of studies have assessed the potential effectiveness of such requirements as well as presented proposals for how to structure the requirements. The idea of requiring reliance on subordinated debt was considered by the FDIC in the early 1990s, but no action was taken. More recently, GLB required the Federal Reserve and the Treasury to prepare a study regarding the use of subordinated debt requirements for capital regulation, but, again, no action was taken.<sup>11</sup>

Among the studies that have proposed some type of mandatory subordinated debt issuance since the publication of Benston et al., a common feature is a provision for regular issuance of subordinated debt by depository institutions. As in the Report's recommendations, one approach is to have staggered maturities of the debt. More restrictive requirements would have a predetermined schedule for issuing debt. Evanoff and Wall (2000), for example, would have banks eventually be required to

8. The Report also recommends that the supervisory agencies be less hesitant in applying their authority to remove management of a depository institution promptly in situations that pose an obvious threat to the deposit insurance fund.

9. Tier 1 capital includes common stockholder equity, qualifying noncumulative perpetual stock, a limited amount of cumulative perpetual preferred stock, and minority interests in the equity accounts of consolidated subsidiaries. Trust preferred securities also can account for part of tier 1 capital.

10. The Report would exclude debt with a maturity of less than thirty days.

11. Section 121 of GLB requires large bank holding companies controlling a financial subsidiary to have at least one issue of rated debt outstanding, though not necessarily subordinated debt.

issue subordinated debt twice a year. Having regular issuance of subordinated debt is supported by the findings that banks might adjust the timing of issues based on their financial condition (Covitz, Hancock, and Kwast 2002) and by the findings that the information content of subordinate debt by banking organizations is greatest at the time of new issuance by banking organizations (Evanoff and Jagtiani 2004).

**Too big to fail.** Other measures that are consistent with the Report's recommendations are argued to have affected market discipline by increasing the risk exposure of private stakeholders, including uninsured depositors and other creditors. As noted earlier, the provisions of FDICIA regarding PCA had the potential of introducing not only corrective action but an early closure policy and thus reducing supervisory forbearance.

*In principle, the pricing of depository institutions' risk exposure requires current (market) valuations of the institutions' assets and liabilities.*

As structured, this provision is directed mainly at raising costs for management and shareholders of depository institutions. Another FDICIA provision requires the FDIC to use the least-cost resolution (LCR) method in resolving problem banks, the principal stakeholder target being uninsured creditors.<sup>12</sup>

As discussed above, the FDICIA provisions relating to a too-big-to-fail policy—that is, the circumstances under which the agencies could extend emergency liquidity assistance to a large depository institution and the procedures for the agencies to follow to determine if the circumstances apply in a particular case—may also have increased market discipline for certain depository institutions.

Views on the effectiveness of these particular provisions vary. Benston and Kaufman (1998), for example, argue that PCA had an impact even though the potential effect was diluted in part by the failure of the agencies to incorporate current-value “tripwires.” On the other hand, Rosengren and Peek (1997) conclude that PCA likely had little effect. They argue that, had PCA been in place during the banking crisis in New England, it would have had little, if any, effect. The study suggests that PCA imposes an essentially nonbinding constraint on bank supervisors, doing little to reduce supervisory forbearance.

It does appear that the implementation of LCR by the FDIC resulted in larger losses to uninsured creditors, potentially increasing market discipline. In this regard, research has found that yields on bank-related subordinated debt (as well as credit default swap spreads) are sensitive to the risk of the issuing organizations. An especially pertinent study by Flannery and Sorescu (1996) concludes that interest rates on long-term bank debt tend to vary with the riskiness of an institution issuing the debt in the period 1989 to 1991 but not earlier in the 1980s. A subsequent study indicates that these results for the earlier 1980s may be related to measurement issues. Covitz, Hancock, and Kwast (2002) find that, after accounting for liquidity premiums in yields on subordinated debt, banking-related subordinated debt spreads were sensitive to organization-specific risks in the mid-1980s, and that the risk sensitivity of such spreads was about the same in the pre- and post-FDICIA periods.

In a more recent study, Flannery and Rangan (2004) look at the relationship between market-value capitalization and asset risk among large BHCs. They conclude that the evidence supports the hypothesis that regulatory innovations in the early 1990s weakened conjectural government guarantees, thus enhancing bank counterparties' incentives to monitor and price default risk.<sup>13</sup>

While the impact of certain provisions of FDICIA may be debated, as discussed in Furlong and Williams (2006), recent research consistently shows that the pricing of longer-term uninsured debt issued by banking organizations reflects firm-specific

risk. The research on whether market discipline affects risk taking is more limited and less definitive. Bliss and Flannery (2002) find no evidence that market assessments of risk lead to changes in bank risk taking. However, Goyal (2005) finds that covenants in debt contracts are a source of discipline on banking organizations. In particular, the author finds that the charter value of a banking organization can affect the degree of restrictive covenants in its bond agreements. The idea is that a higher charter value provides a check on a banking organization's risk taking; the charter value typically is gauged by comparing a banking organization's market value to its book value. As referenced earlier, Flannery and Rangan (2004) also argue that, in response to market pressures, large BHCs with higher portfolio risk tend to have higher market equity-to-assets ratios after 1994.<sup>14</sup>

Views on the implications of the too-big-to-fail-related provisions of FDICIA vary, and questions persist about the effect of the provisions (Stern and Feldman 2004 and Kaufman 2002). As discussed above, under FDICIA, a bank can be declared too big to fail so that uninsured liability holders would be afforded some protection only if not doing so would have serious adverse effects on economic conditions or financial stability. On the one hand, FDICIA lays out what look to be high hurdles for finding an institution to be too big to fail, which should work to limit the exposure of the deposit insurance system. On the other hand, the act establishes an explicit policy that previously had been implicit. This elimination of ambiguity over a too-big-to-fail policy could have increased the potential too-big-to-fail subsidy for the very largest banking organizations. Recent empirical evidence, however, suggests this may not be the case.<sup>15</sup>

**Current (market, fair) valuation and disclosure.** In principle, the pricing of risk exposure posed by depository institutions to the deposit insurance system and to private sector stakeholders requires current (market) valuations of depository institutions' assets and liabilities. Benston et al. recommend the voluntary use of current-value measurement by depository institutions for internal purposes and the mandatory use of current-value measurements for deposit insurance purposes. They also recommend voluntary public disclosures by depository institutions of selected current-value measures, announcements by the (insurance) agencies of actions against depository institutions (when filed), and agencies' giving examination reports directly to depository institution management (including directors).

Consistent with the spirit of the recommendations, the use of current valuations among large banks and other financial institutions has increased over the past twenty

- 
12. If the administration of an earlier closure policy were expected to result in the closure of institutions with positive market value, that result obviously would place more expected costs on shareholders. Indeed, to the extent that institutions have positive charter values (intangible assets) not reflected on their balance sheets, even a book-value closure rule could impose added costs on shareholders.
  13. Flannery and Rangan (2004) find no evidence that a BHC's market capitalization increases with its asset volatility prior to 1994 but find a strong cross-sectional relation between capitalization and asset risk after 1994.
  14. A number of other studies find that market assessments of the risk of a banking organization can have other effects but not necessarily mitigate risk taking. See Furlong and Williams (2006) for a discussion of those studies.
  15. For the very largest BHCs, Furlong and Kwan (2006) find a negative relationship of relative charter values to BHC assets from the late 1980s through 2003, with the negative effect increasing in magnitude after the mid-1990s. The results are consistent with a decline in the expected value of the implicit federal guarantee related to the protection of creditors at the banking organizations most likely to be viewed as too big to fail.

years. In part, this practice reflects compliance with new accounting standards, issued over the past several years by the Financial Accounting Standards Board (FASB), that affect the accounting standards and disclosures associated with financial instruments that make up a large part of banking activities. Much of the emphasis has been on the current value of financial instruments, asset transfers, and off-balance-sheet risks.<sup>16</sup>

Internal use of current-value measures is part of risk management among large depository institutions. For the banking agencies, current-value measures are part of the capital standards for measuring market risks of trading books. However, the agencies have been reluctant to adopt broader applications of current-value measures (see, for example, Bies 2004). Also, the FDIC generally is not required to use current-value measures for deposit insurance purposes, as recommended in the Report.

In place of the full application of current-value accounting in banking, the agencies have promoted initiatives for reporting information that can be used to assess risk exposures. An example is the joint agency guidance on asset securitization, which deals with reporting retained risk in securitization. The Study Group on Disclosure (2000) discusses the role of the banking agencies, the SEC, FASB, international banking agencies, and the private sector in the public disclosure of information on banking organizations.

One recommendation of that study was to convene a private sector group to identify key issues in public disclosures for banking organizations and make recommendations for voluntary enhancement to those disclosures. As a result, the Working Group on Public Disclosure was established in April 2001 by the Board of Governors of the Federal Reserve System; it was chaired by Walter V. Shipley, retired chairman of Chase Manhattan Bank (see Board of Governors 2001). The report sets out a list of principles for public disclosure and identified several specific areas for improving public disclosure by financial institutions. A key principle is that disclosures should include information that is consistent with an institution's approach to risk management. It is also notable that the specific recommendations for enhancing public disclosures call for reporting information about risk exposures rather than reporting fair-value measures per se. Nevertheless, as discussed earlier, voluntary private sector initiatives have played an important role in advancing the use of current-value measures in banking. Again, one of the most notable private-sector initiatives is the development and use of internal risk models.<sup>17</sup>

The supervisory agencies are required to make public formal supervisory actions taken against banking organizations. In 1989 and 1990, the U.S. Congress adopted legislation requiring bank regulatory agencies to make public all formal enforcement actions imposed on banks. Moreover, this enhanced disclosure was adopted during a period of great banking distress in the United States. By making the formal actions public, bank supervisors were in effect disclosing that certain institutions were believed to have a high probability of failure in the absence of substantial remedial action. In their examination of the impact of disclosing formal actions, Jordan, Peek, and Rosengren (2000) find that disclosures provide information to the market about the individual institutions.

**Use of market information in bank supervision.** The Report argues that enhanced market discipline could reduce the cost of government supervision; specifically, enhanced oversight from market participants could supplement bank supervision by the agencies. Indeed, some policymakers have been very supportive of the idea that, given the increased complexity and sophistication of large banking organizations, reliance on market signals (pricing of bank-related securities) can be an impor-

tant supplement to other sources of information used in the supervisory process (see Meyer 1999 and Stern 2000). In fact, over the past several years, financial market information has been incorporated into the bank supervision process. Burton and Seale (2005) discuss the use of market information in bank supervision by the FDIC. Feldman and Schmidt (2003) document the incidence of references to financial market information in Federal Reserve supervisory reports and identify the types of market information considered. Furlong and Williams (2006) report that for the Federal Reserve System, while resources directed at the use of market information in the supervisory process remained modest, they are increasing.

At the same time, Furlong and Williams (2006) point out that considerable skepticism remains about the market's ability to uncover with any regularity problems among traditional banking organizations before bank supervisors do because supervisors have access to confidential information, and, for the very largest banking organizations, examiners are on site full time. What is recognized, however, is that market sentiment can influence a banking organization's operations, especially its access to funding. Using the market information along with other sources of information is seen as being especially useful to bank supervisors in the face of adverse events affecting conditions in the banking industry or of a given banking organization. So, while information (related to the financial condition of banking institutions) from equity, debt, and derivatives markets is used in several stages of bank supervision and is included regularly in supervisory reports, such information does not appear to be a driver of supervisory findings regarding the financial condition of banking organizations.<sup>18</sup>

**Examination reports and rating explicitly given to directors and senior management.** Consistent with the recommendation in the Report, follow-ups with bank management are part of the bank examination process. Senior management is provided with the examination reports and key findings are discussed with management.

## Prudential Supervision

**Examination process.** Benston et al. include several recommendations for revising the bank examination process. The authors argue that fraud and insider abuse are major problems and that the examination process should focus on uncovering fraud. The other recommendations include directing examinations at verifying accounting and estimates of the current value of assets and liabilities; using existing data, statistical methods, and computer models to monitor and predict risk and identify problems;

- 
16. Over the past several years, FASB has issued several standards related to current- (fair)-value accounting and risk exposure affecting banks, including FAS 107, Disclosures about fair values of financial instruments; FAS 114, Accounting by creditors for impairment of a loan; FAS 115, Accounting for certain investments in debt and equity securities; FAS 119, Disclosures about derivatives; FAS 125, Accounting for transfers and servicing of financial assets and extinguishments of liabilities; FAS 133, Accounting for derivative instruments and hedging activities; and FAS 141, Accounting and reporting for business combinations (purchase accounting in mergers).
  17. The Study Group on Disclosure (2000) also recommended changes in the treatment of regulatory reports for banking organizations. In recent years, bank Call Reports and BHC regulatory reports have been made available electronically, and the release of reports for larger BHCs has been accelerated.
  18. The Federal Reserve System first issued guidance for the use of financial market information by examiners in 1994, with SR Letter 94-47. That document directs examiners to consider equity returns as possible signals of condition for publicly traded financial institutions. The guidance was later replaced by SR Letter 95-43. More recently, the new BHC rating methodology, as implemented by SR 04-18, requires examiners to consider market indicators in rating the financial component of the rating system.

increasing the reporting of significant information using information technology; and charging for risk examinations of institutions based on time spent by the agencies.

The bank supervision and examination processes have changed over the past twenty years, and the agencies have taken advantage of advances in information technology. A notable change directly affecting the examination process has been

*Benston et al. argue that enhanced market discipline could reduce the cost of government supervision; specifically, enhanced oversight from market participants could supplement bank supervision by the agencies.*

the adoption of the so-called risk-focused approach, which was formally announced by the Federal Reserve in 1997.

Risk-focused (risk-based) supervision has at least two key dimensions. One is that examiners can scope examinations to target activities of a banking organization that might be most vulnerable. Another is

that examiners review an organization's risk management process—the level of management's expertise needed to effectively oversee the institution's business strategy; the adequacy of internal controls for monitoring activity; and the presence of contingency plans to mitigate loss in a worst-case scenario. This risk focus is supplemented with traditional transactions testing of a sample of a banking organization's assets.

While improved risk management in banking could help protect the insurance fund, it should be noted that the adoption of risk-focused supervision was not motivated mainly by the presence of moral hazard from mispriced deposit insurance. Rather, the application of risk-focused supervision assumes that banks have an incentive to measure risk accurately and to manage that risk. In fact, the risk-focused approach can be seen as arising out of financial institutions' own innovations in risk management such as the development of risk models for use in determining the internal allocation of capital.

Nevertheless, the risk-focused approach, with an emphasis on controls, is consistent with the Report's recommendation to enhance the detection of fraud. In particular, the approach would seem to address instances of employee fraud, such as in the case of Barings. With regard to detecting fraud, some advantages of the risk-based approach may be diminished as fewer resources are directed toward transactions testing in examinations or toward verifying accounting and current-value measures. But these potential drawbacks may be mitigated by other changes in bank supervision.

One such change is the move to what might be called continuous supervision for larger banking organizations. Aside from having staff on-site at the very largest banking organizations and off-site monitoring more generally, supervision involves a series of targeted examinations leading up to full examinations. The targeted examinations can focus on particular areas of risk—credit risk, market risk, compliance risk, or operational risk. Fraud is considered part of operational risk.

Another dimension of bank supervision is the movement toward differential approaches to overseeing large and small banking organizations. With larger organizations seen as posing the greater risk to the financial system, more attention is given to those institutions. For smaller banks, the Federal Reserve, for example, relies almost exclusively on the reports from the primary federal banking supervisor in determining the supervisory rating for smaller shell BHCs. A shift of supervisory resources to focus on larger, more complex banking organizations can be seen as consistent with a goal of protecting the deposit insurance system. However, it also is consistent with a goal of directing resources toward the set of institutions most likely to affect systemic risk.

As discussed earlier, the supervisory agencies have made several changes relating to current-value measures and disclosures regarding risk exposures. In addition, for

larger banking organizations, the assessment of risk management includes considerations such as the documentation and reliability of internal risk measures. Regarding accounting, a number of steps have been taken, including dropping regulatory accounting practices (RAP) and adopting generally accepted accounting principles (GAAP).

Off-site monitoring among the federal banking agencies has been expanded and improved substantially as the agencies have taken advantage of statistical models and advances in information technology. At the Federal Reserve, for example, off-site monitoring models are used to estimate probabilities of failures and to predict CAMELS ratings. Ongoing efforts include the development of monitoring models for holding companies, including ones that incorporate market-based variables.

**Agency structure.** The Report includes arguments against potential changes to the structure of the agencies that would concentrate supervisory and regulatory authority. The Report rejects having a single “superagency,” giving the Federal Reserve added responsibility, and having federal agencies preempt state regulation (in the absence of a threat to the deposit insurance system). The Report recommends combining responsibilities for prudential supervision and regulation with those for administering deposit insurance, extending deposit insurance responsibilities to the OCC, taking the Federal Reserve out of prudential supervision, and having the other agencies (deposit insurers) focus only on prudential supervision.

Few of the Report’s recommendations regarding agency structure have been adopted. The one item in the plus column for the Report is the rejection by Congress of a single superagency. The United States has several federal agencies that share responsibility for bank supervision and prudential regulation. Not only has the United States retained the multi-banking agency structure, but it also has kept much of the silo structure regarding financial regulation more generally. This structure is in contrast to countries such as the United Kingdom, which created the Financial Services Authority.

The lynchpin to agency restructuring among Benston et al.’s recommendations is tying supervisory responsibility and insurance administration. In making this recommendation, the Report’s authors still would retain the traditional feature of the U.S. supervisory structure in which depository institutions have a choice of chartering agency by extending federal insurance authority to the OCC. The agencies, as deposit insurers, would not have consumer protection responsibilities and would focus only on safety and soundness.

Under the set of recommendations, the Federal Reserve would not have prudential supervision or regulatory authority since it would neither charter nor insure depository institutions. Moreover, Federal Reserve discount window emergency liquidity lending would be fully collateralized or guaranteed by the relevant deposit insurance agency.

The banking agency structure in the United States has retained the feature giving banking institutions choices among federal bank supervisors. However, no steps have been taken to more fully combine supervisory responsibility and insurance authority. In fact, some ground was lost from the perspective of the Report with the creation of the OTS, which has no insurance authority.<sup>19</sup> The FDIC still has responsibilities regarding compliance to consumer protection laws and regulations. Moreover, the Federal Reserve retains prudential supervision and regulation authority.

---

19. FIRREA eliminated the FSLIC and created the OTS, under the Department of the Treasury, to assume the examination and supervision functions of the former the Federal Home Loan Bank Board (FHLBB). The act also created the SAIF and the BIF.

Indeed, in some ways Congress expanded the responsibilities of the Federal Reserve. GLB tends to put the expansion of activities outside the banks.<sup>20</sup> The act also gives the Federal Reserve umbrella oversight of financial holding companies (FHCs).<sup>21</sup> On the other hand, GLB puts limits on the Federal Reserve. It designates the Federal Reserve as the umbrella supervisor for FHCs, while the securities and insurance affiliates are subject to functional regulation by the SEC, the Commodity Futures Trading Commission, and state insurance commissions. For FHCs, the GLB Act directs the Federal Reserve to rely as much as possible on the functional regulators (including the primary federal banking supervisory agency) for examination and other information. As discussed above, FDICIA's too-big-to-fail provisions do provide guidelines on emergency liquidity lending, but the Federal Reserve is still a key part of the process.

### Other Reform Issues

Benston et al. call for the insurance agencies to monitor deposit rates and fund flows to safeguard against risky institutions overbidding for deposits when deposit insurance is not properly priced. The supervisory agencies certainly have access to an institution's retail deposit pricing schedule, and any abnormal growth in deposits likely would trigger supervisory scrutiny. While we are not aware of any systematic monitoring of retail deposit interest rates (outside of the exam process), as discussed earlier, a wide variety of market signals related to the financial condition of banking organizations are monitored regularly.

Another possible source of information, not mentioned in the Report, is the pricing of a banking organization's loans. Morgan and Ashcraft (2003), for example, advocate using loan rates to monitor bank risk taking. Their idea is intuitively appealing, but the implementation may not be trivial. Currently, the Federal Reserve collects loan rate data over a two-week period for a panel of banks each quarter in its Surveys of Bank Lending Practices. The banking agencies also have information on syndicate loans. In addition, some Federal Reserve Banks have conducted pilot projects to collect loan information for the major borrowers of large banking organizations.

### Expanded Powers

The Report recommends that the main criteria for authorizing new activities should be the ability of the responsible insurance agency to monitor and assess the total risk implications of the new activity for the consolidated entity and to price the risk to the consolidated entity (or to adjust capital requirements accordingly). In Benston et al.'s view, the Glass-Steagall Act's separation of commercial and investment banking and the separation of banking and insurance were neither necessary nor desirable for reducing conflicts of interest. Their position regarding the concentration of power is that the best way to eliminate any concerns would be to promote competition aggressively, to ease entry and exit restrictions, and to enforce existing antitrust statutes. The Report rejects the idea of housing the new activities in nonbank subsidiaries or affiliates because it would not protect the insurance agency from the risk of new activities as long as the holding company can shift risk to insured bank subsidiaries.

Regulatory and legislative actions over the past twenty years have allowed greater affiliation of banking and other financial services. Even with the Glass-Steagall Act, in the period after 1986 bank holding companies were permitted to engage in securities underwriting and dealing on a limited basis through their so-called Section 20 subsidiaries approved by the Federal Reserve. On the insurance side, national banks exploited loopholes in the law by conducting insurance agency activities in small

towns. Nonetheless, the corporate merger between Citicorp and Travelers Insurance in 1998 created the urgency to reexamine banking powers.

In 1999, the GLB Act formally repealed provisions of the Glass-Steagall Act, allowing banking firms to be affiliated with securities firms and insurance companies. However, the new securities activities and the insurance activities of the banking organization must be conducted outside of the bank subsidiaries in nonbank affiliates.

To keep regulation responsive, the GLB Act gave the Federal Reserve and the Treasury the authority to define new activities that are financial in nature or incidental to financial activities. The act for the most part kept banking and commerce separate (aside from allowing merchant banking activities) but left the door slightly open by letting the Federal Reserve determine when some nonfinancial activities are complementary to financial services. However, the reality of banking organizations entering new activities that are financial in nature or incidental to financial activities could be very challenging. In the years since the passage of the GLB Act, various attempts by banking companies to enter the real estate brokerage and agency activities have been effectively blocked. So far, there has not been any meaningful approval of new financial activities.<sup>22</sup>

These measures allowing greater affiliation of banking with other financial activities are consistent with the views in the Report that such affiliation should not lead to conflicts of interests that are harmful to consumers. Even the continued restrictions on mixing banking and commerce could be seen as consistent with the views in the Report to the extent that the ban could be motivated by concerns over the supervisory agencies' ability to assess and monitor the associated risks.

The use of the holding company framework for expanding banking powers, however, is clearly at odds with the views expressed in the Report. A relevant question to explore is, To the extent that deposit insurance is not assessed on the risk of a consolidated enterprise, would it make sense, even in the context of a second-best solution, to at least try to isolate the banking subsidiary from the rest of the organization? As indicated earlier, placing certain new activities of a financial holding company in nonbank subsidiaries per the GLB Act was an attempt to protect insured bank subsidiaries. Returning to our earlier discussion of the deposit insurance reform proposal

- 
20. All of the new activities under GLB can be conducted in a holding company affiliate and some in a financial subsidiary of a bank. At this time, general insurance underwriting and merchant banking can be conducted only in financial holding company affiliates. For the other activities, banks face limitations on the size of financial subsidiaries. While a number of activities, including underwriting municipal securities, can be done within the bank, most of the avenues for financial integration are pushed out to holding company affiliates or bank subsidiaries.
21. Note also that even though there is umbrella supervision directed at consolidated risk of holding companies, GLB retains the concept that the bank subsidiaries can be shielded from risk transmitted from other subsidiaries. Several provisions of the act point to the primacy of protecting the banks in FHCs. For example, the act keeps in place limits on the financial transactions between a bank and the other holding company affiliates. Also, if the Federal Reserve has concerns about a bank's exposure to risk from a functionally regulated affiliate, the Fed can interact directly with the nonbank affiliate, including conducting examinations. Parallel provisions apply for financial subsidiaries of banks, including limits on financial transactions between the bank and its subsidiaries. In addition, a bank's outstanding equity investments, including retained earnings, in its financial subsidiaries are to be deducted from the bank's capital. To ensure transparency for the bank, published financial statements must present separate financial information on the bank.
22. The mixing of banking and commerce has been allowed through the Industrial Loan Company (ILC) charter. At the time of the conference, the FDIC had placed a six-month moratorium on approving ILC applications for deposit insurance.

regarding whether the enterprise risk or just the bank risk should be used for the pricing of deposit insurance, perhaps a larger question relevant to this debate is the longstanding one over corporate separateness. That is, can a bank subsidiary be effectively insulated from the rest of the organization? What are the social benefits and costs of the universal banking model versus the holding company model?

Regarding the supervision of banking firms that engage in nonbank financial activities, the GLB Act designates the Federal Reserve as the umbrella supervisor of financial holding companies and the functional regulators as the supervisors of the nonbank affiliates. The rationale for having an umbrella supervisor is that large financial institutions tend to manage their risk on a consolidated basis and operate along business lines that cut across legal entities. At the same time, several provisions of the GLB Act are intended to insulate a banking organization's depository subsidiaries from the risk of other affiliates. For example, the dealings between a bank and other financial affiliates have to be made at arm's length and on market terms. They also are subject to quantitative limits and collateral requirements. Other regulations are in place to limit the ability of a holding company to use fees paid by its subsidiary banks to transfer funds to other affiliates.

## Conclusions

*Perspectives on Safe and Sound Banking*, written twenty years ago when the nation's banking and thrift sectors were in serious distress, took a broad and deep look at the issues contributing to the banking industry's problems. The Report made a number of recommendations to improve the efficiency, performance, and safety of the banking system by changing the structure of the deposit insurance system and the bank regulatory and supervisory process. The recommendations are based on economic principles, including the theory underlying options pricing models and agency theory in finance.

Certainly, today we have much healthier banking and thrift sectors, with institutions registering record profits. Compared to the 1980s and early 1990s, there seems to be little question that the safety and soundness of the banking system has improved substantially—at least for now. Looking back, one can point to several major developments that have shaped the U.S. banking system during the past two decades. Among these are the recapitalization of the banking industry, financial market innovations and the increased sophistication of risk management, and greater overall efficiency.

These developments are consistent with and to some extent connected to public policy measures that are in keeping with the set of recommendations laid out in the Report. We see the primary thesis of the Report as being that a safe and sound banking system requires that risk-taking incentives among depository institutions are appropriately aligned and the scope of the federal safety net is limited. Accordingly, the Report highlights the moral hazard problem of fixed-premium deposit insurance as a major source of instability. The other general areas of focus in the Report are the promotion of market discipline in banking and the reform of prudential supervision and regulation of depository institutions. The core recommendations in the Report directed at these general areas of concern include adopting risk-based deposit premiums, instituting risk-based capital requirements, implementing early intervention and closure policies, making wider use of current (market) valuations of assets and liabilities, increasing reliance on market discipline from uninsured creditors, and aligning agencies' accountability regarding prudential regulation and protection of the deposit insurance funds.

In this paper, we have examined how the recommendations in the Report map to the myriad legislative initiatives and regulatory and supervisory developments over the past twenty years. For one of the core sets of recommendations, those related to the administration of deposit insurance, the authority and framework for risk-based deposit premiums are in place. However, as a practical matter, differential pricing of deposit insurance likely has had a minimal effect on incentives for risk taking.

We would argue that much more ground has been gained in protecting the deposit insurance system through the increase in bank capitalization, both in terms of book value and market value of equity.

The increase in equity capitalization has coincided with greater regulatory and supervisory emphasis on higher capitalization as well as tying capitalization to risk. Still, it is uncertain to what extent

the increased capitalization in banking can be attributed directly to capital regulation or to market forces. However, having market forces play an important role in the recapitalization of banks is consistent with a goal of increasing reliance on market discipline.

Indeed, it appears that the concept of promoting market discipline in banking has been incorporated broadly in public policy, as reflected in a range of initiatives from the provisions of FDICIA to pillar 3 of Basel II. The agencies also have been laying down the infrastructure for greater reliance on market information by incorporating market data into banking supervision and pushing the frontiers in public disclosure. Among banking organizations, reliance on subordinated debt has increased since the early 1990s. Moreover, the empirical evidence shows that uninsured depositors and other creditors are sensitive to the overall risk of individual banking organizations.

The goal of enhancing market discipline in large part is to curtail the de facto scope of deposit insurance. The provisions of GLB relating to the extension of emergency liquidity to larger institutions also likely reinforced the market's views that some banking organization would not be eligible for such credit. The uncertainty is over whether the more explicit policy on too big to fail reduces the ambiguity regarding the treatment of the very largest banking organizations. On that score, some empirical evidence suggests that, overall, the conjectural government guarantees associated with the federal safety net may have been reduced.

Another key development that is in keeping with the Report is the improvement in risk management. Risk management is mainly about identifying, measuring, and pricing risk correctly. The issue of moral hazard from deposit insurance aside, bank shareholders and uninsured creditors have an interest in banks' measuring risk accurately. Advances in financial modeling and information technology have enabled the development of more sophisticated risk management tools, making effective enterprisewide risk management a realizable goal for large financial organizations. Interestingly, leveraging these developments in the private sector, banking regulators also shifted their supervisory approach toward risk-focused banking supervision, reinforcing the importance of sound risk management in banking.

In connection with promoting market forces and measuring risk, initiatives have led to greater use of current (market) valuations, both for internal use by large depository institutions and in capital regulations. However, full market-value accounting has not had broad support in the private sector or by policymakers. Rather, in banking the emphasis has been on initiatives for reporting information that can be used to assess risk exposures and, thus, indirectly get at current valuations.

*The goal of enhancing market discipline in large part is to curtail the de facto scope of deposit insurance.*

Among the recommendations in the Report that were not adopted are those stipulating certain features of subordinated debt be used for regulatory purposes. The recommendation for pricing deposit insurance based on the consolidated risk of the banking enterprise does not seem to have received much attention. Furthermore, contrary to the Report's recommendation, the deposit insurance coverage for retirement accounts has been raised substantially, and the coverage for other deposits could begin to rise with the rate of inflation after 2010.

The recommendations for supervisory reforms have gained only limited traction. While several developments are consistent with the Report's recommendations, such as using off-site monitoring as an early warning system, the supervisory agencies have not been restructured along the lines suggested by the Report. Prudential regulation and deposit insurance administration have not been fully linked. While the Federal Reserve revised the discount window programs by raising the discount rate above the market rate, it remains the lender of last resort and continues to supervise state member banks and bank holding companies. Indeed, as the umbrella supervisor of financial holding companies, the Federal Reserve has an expanded supervisory role in some dimensions.

Overall, public policy and private-sector initiatives appear to have contributed to safer and sounder banking and thrift sectors over the past two decades. Consistent with what we see as the main theme of the Report, a likely contributing factor is the more appropriate alignment of incentives for risk taking among larger depository institutions. Developments affecting risk taking by depository institutions likely include higher capitalizations, greater risk exposure of private sector stakeholders more generally, improvements in risk management, and supervision and regulation that is focused on overall risk.

## REFERENCES

- Benston, George J., Robert A. Eisenbeis, Paul M. Horvitz, Edward J. Kane, and George G. Kaufman. 1986. *Perspectives on safe and sound banking: Past, present, and future*. Cambridge, Mass.: MIT Press.
- Benston, George J., and George G. Kaufman. 1998. Deposit insurance reform in the FDIC Improvement Act: The experience to date. Federal Reserve Bank of Chicago *Economic Perspectives* 22 (Second Quarter): 2–20.
- Bies, Susan Schmidt. 2004. Fair value accounting. Remarks to the International Association of Credit Portfolio Managers General Meeting, New York City, November 18.
- Bliss, Robert, and Mark Flannery. 2002. Market discipline in the governance of U.S. bank holding companies: Monitoring vs. influencing. *European Finance Review* 6, no. 3:361–95.
- Board of Governors of the Federal Reserve System. 2001. SR 01-6: Enhancement to Public Disclosure. Division of Banking Supervision, April.
- Burton, Steven, and Gary Seale. 2005. A survey of current and potential uses of market data by the FDIC. Federal Deposit Insurance Corporation *Banking Review* 17, no. 1:1–17.
- Covitz, Daniel M., Diana Hancock, and Myron L. Kwast. 2002. Market discipline in banking reconsidered: The roles of deposit insurance reform, funding manager decisions and bond market liquidity. Board of Governors of the Federal Reserve System, Finance and Economics Discussion Series 2002-46, October.
- Evanoff, Douglas, and Julapa Jagtiani. 2004. Use of subordinated debt in the supervisory and monitoring process to enhance market discipline. Federal Reserve Banks of Chicago and Kansas City, unpublished manuscript.
- Evanoff, Douglas, and Larry Wall. 2000. Subordinated debt as bank capital: A proposal for regulatory reform. Federal Reserve Bank of Chicago *Economic Perspectives* 24 (Second Quarter): 41–53.
- Feldman, Ronald, and Jason Schmidt. 2003. Supervisory use of market data in the Federal Reserve System. Federal Reserve Bank of Minneapolis, unpublished manuscript.
- Flannery, Mark J., and Kasturi P. Rangan. 2004. What caused the bank capital build-up of the 1990s? FDIC Center for Financial Research Working Paper No. 2004-03, August.
- Flannery, Mark, and Sorin M. Sorescu. 1996. Evidence of bank market discipline in subordinated debenture yields: 1983–1991. *Journal of Finance* 51, no. 4:1347–77.
- Furlong, Frederick T., and Simon Kwan. 2006. Sources of bank charter values. Federal Reserve Bank of San Francisco, unpublished manuscript.
- Furlong, Frederick T., and Robard Williams. 2006. Financial market signals and banking supervision: Are current practices consistent with research findings? Federal Reserve Bank of San Francisco *Economic Review*: 17–29.
- Goyal, Vidhan. 2005. Market discipline of bank risk: Evidence from subordinated debt contracts. *Journal of Financial Intermediation* 14, no. 3:318–50.
- Jordan, John S., Joe Peek, and Eric S. Rosengren. 2000. The market reaction to the disclosure of supervisory actions: Implications for bank transparency. *Journal of Financial Intermediation* 9, no. 3:298–319.
- Kaufman, George G. 2002. Too big to fail in banking: What remains? *Quarterly Review of Economics and Finance* 42, no. 3:423–36.
- Meyer, Laurence H. 1999. Market discipline as a complement to bank supervision and regulation. Remarks before the Conference on Reforming Bank Capital Standards. New York City, June 14. <[www.federalreserve.gov/boardDocs/Speeches/1999/19990614.htm](http://www.federalreserve.gov/boardDocs/Speeches/1999/19990614.htm)>.
- Morgan, Donald P., and Adam B. Ashcraft. 2003. Using loan rates to measure and regulate bank risk: Findings and an immodest proposal. *Journal of Financial Services Research* 24, nos. 2–3:181–200.
- Rosengren, Eric S., and Joe Peek. 1997. Will legislated early intervention prevent the next banking crisis? *Southern Economic Journal* 64, no. 1:268–80.
- Stern, Gary H. 2000. Using market data to manage risk: The potential of financial modernization. Federal Reserve Bank of Minneapolis, *The Region* (March).
- Stern, Gary H., and Ron J. Feldman. 2004. *Too big to fail: The hazards of bank bailouts*. Washington, D.C.: Brookings Institution Press.
- Study Group on Disclosure. 2000. Improving public disclosure in banking.” Board of Governors of the Federal Reserve System, Staff Study 173, March.
- Study Group on Subordinated Notes and Debentures. 1999. Using subordinated debt as an instrument of market discipline. Board of Governors of the Federal Reserve System, Staff Study 172, December.