

The Changing Demand Toward Urban Living

Federal Reserve Bank of Atlanta 2017 Banking Outlook Conference

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Overview

Real Estate Market Update

- Sales Growth Decelerating, but Price Growth Steady
- What's the Impact of Higher Rates on Sales?
- Underwriting Remains Steady and Asymmetrical, but Leverage is High
- Mortgage Performance may be at the Trough

Changing Demand Toward Urban Living

- Home Prices Surging in Urban Areas Within 6 Miles of CBD
- Surge Began in Mid-2000s and Heavily Driven by New Sales
- Impact on Affordability and Distribution of Risk

Higher Home Price Inequality

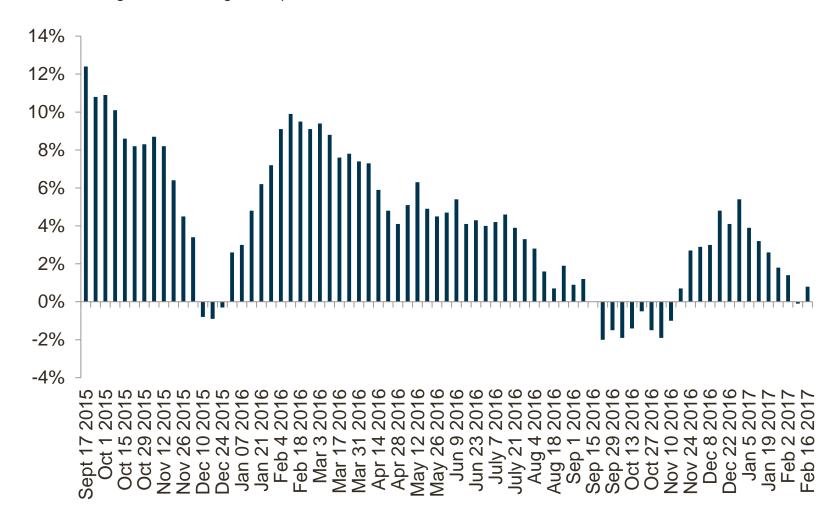
Changing Consumer Behavior & Consumption of Space

Resorting of Much Higher Credit Risk to Outer Suburbs



Home Sales Growth Rate Decelerates in February

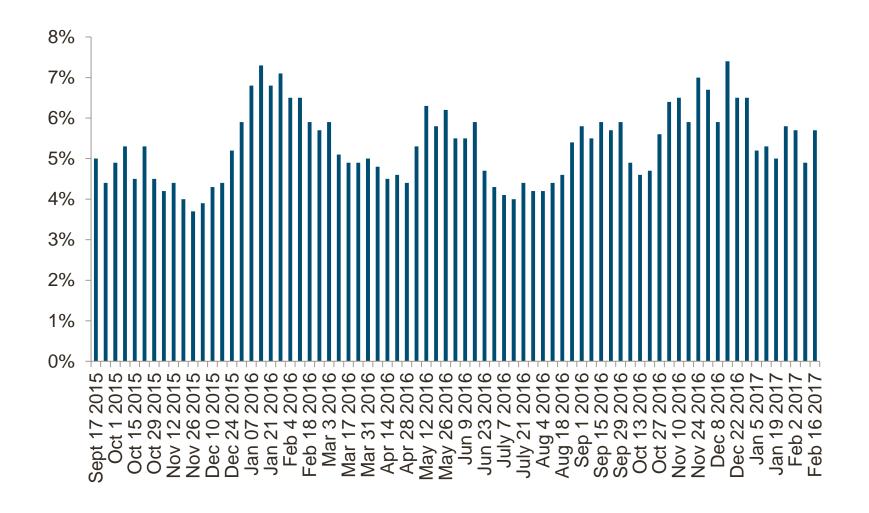
Percent Change from Year Ago in Top 100 Markets





Home Price Growth is Steady Heading Into Spring

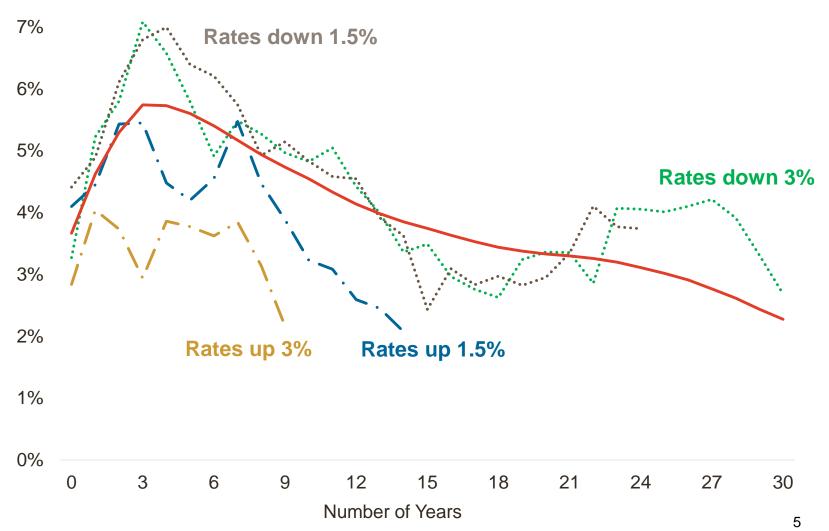
Percent Change from Year Ago in Top 100 Markets





Turnover Rate Higher when Rates Move Lower

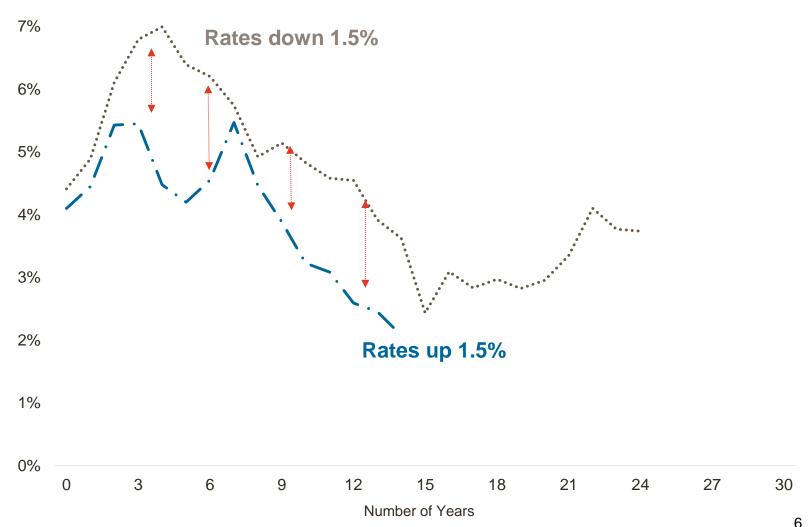
Percent of home buyers that sell by length of ownership, 1976-2016





Rising Rates May Be A Hurdle for Resales

Percent of home buyers that sell by length of ownership, 1976-2016



Source: CoreLogic



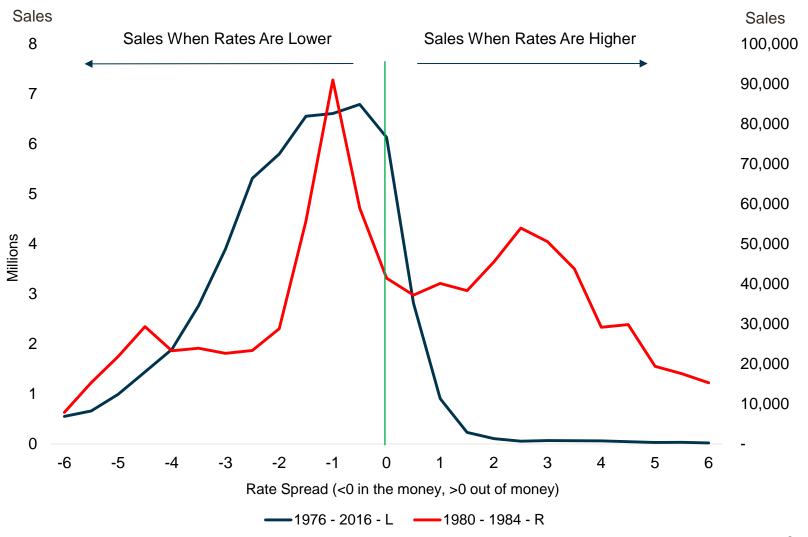
Drop Off in Sales When Rates 100 Basis Points Above Original Note Rate...

Number of Home Sales by Change in Mortgage Rate Between Sales, 1976 - 2016



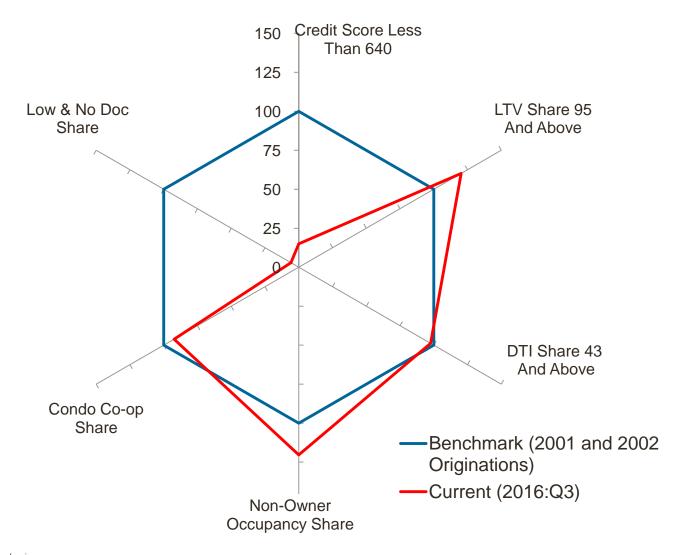


...However During Periods of Sustained Rate Rises 'Lockout' Effect More Muted Home Sales by Mortgage Rate for Sale Minus Subsequent Purchase for Sales Between 1976 - 2016



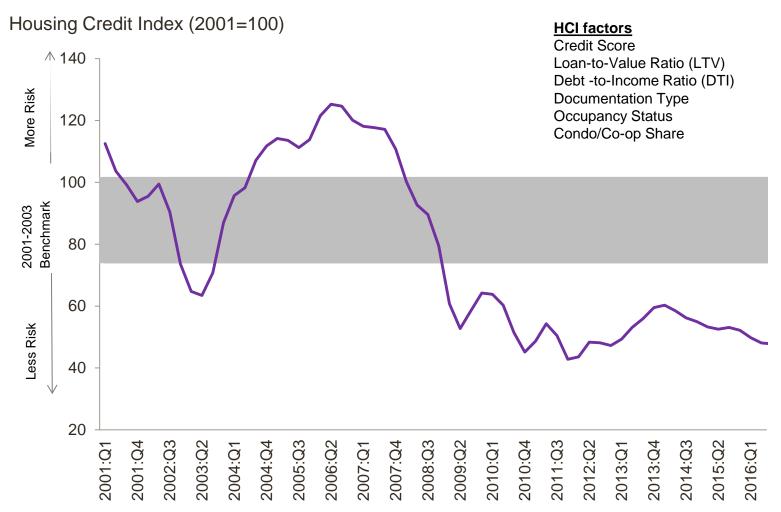


Housing Credit Index





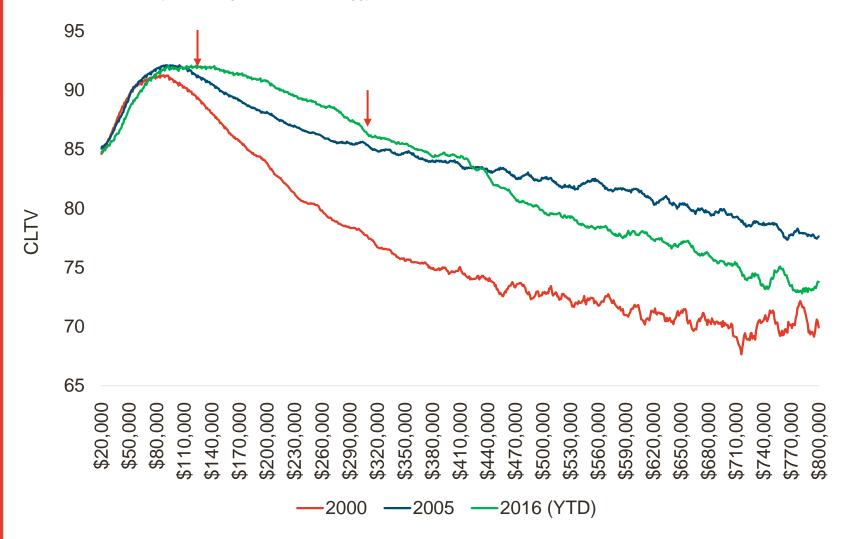
Housing Credit Index - Underwriting Remains 'Tight'





Leverage is at All Time High for Entry Level Buyers

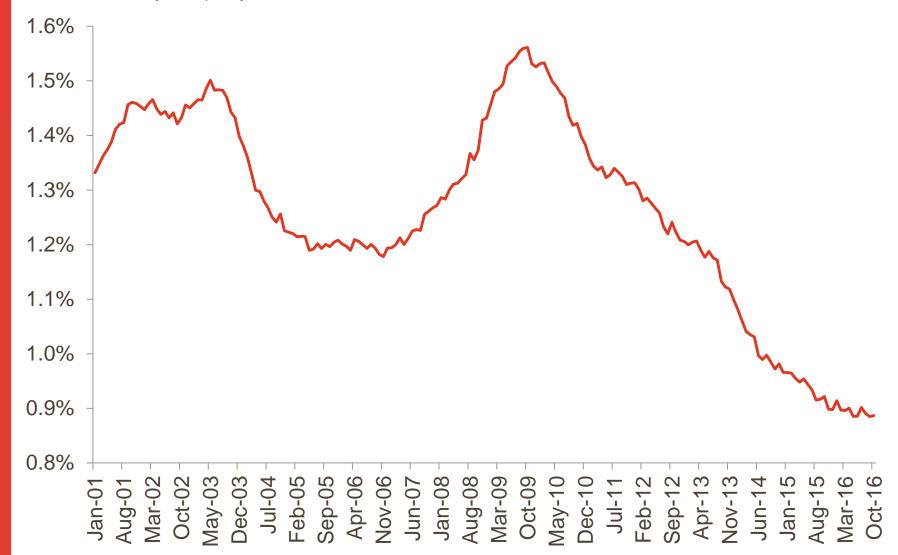
Combined LTV by Price Segment, Includes Piggybacks/Silent Seconds





Front End Delinquency Transition Rates at 15 Year Lows

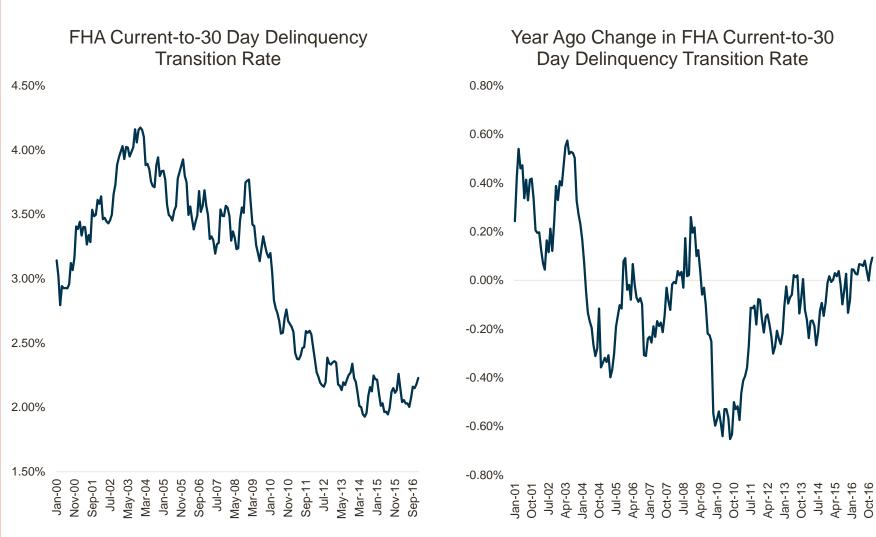
Current to 30 Day Delinquency Rates for First Lien Loans





FHA Early Delinquencies Begin to Worsen

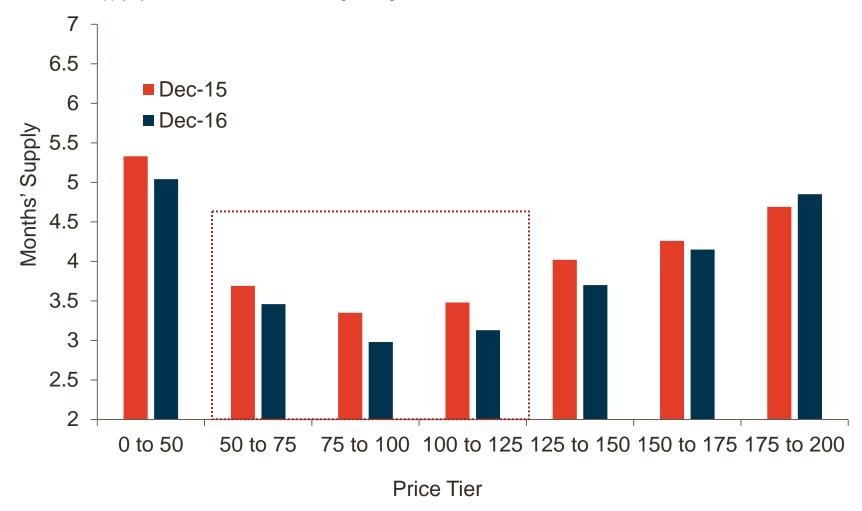
Current to 30 Day Delinquency Rates for FHA Loans





Inventory of Affordable Homes is Low and Declining

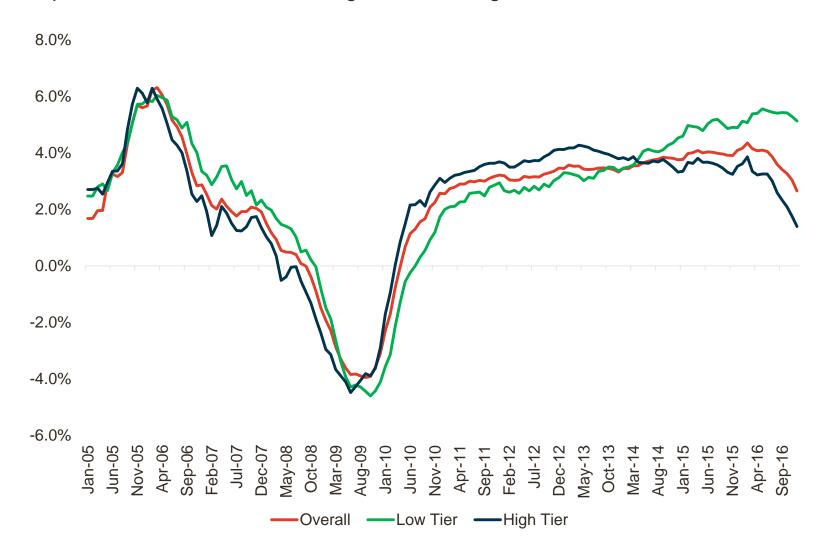
Months' Supply by Price Tier, Three Month Moving Average





Rent Growth is Decelerating

Repeat Rent Index, Percent Change from Year Ago



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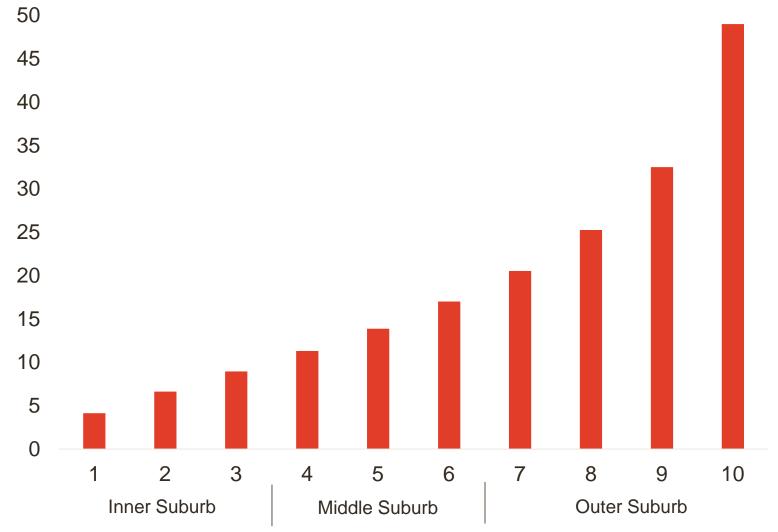


Changing Demand Toward Urban Living

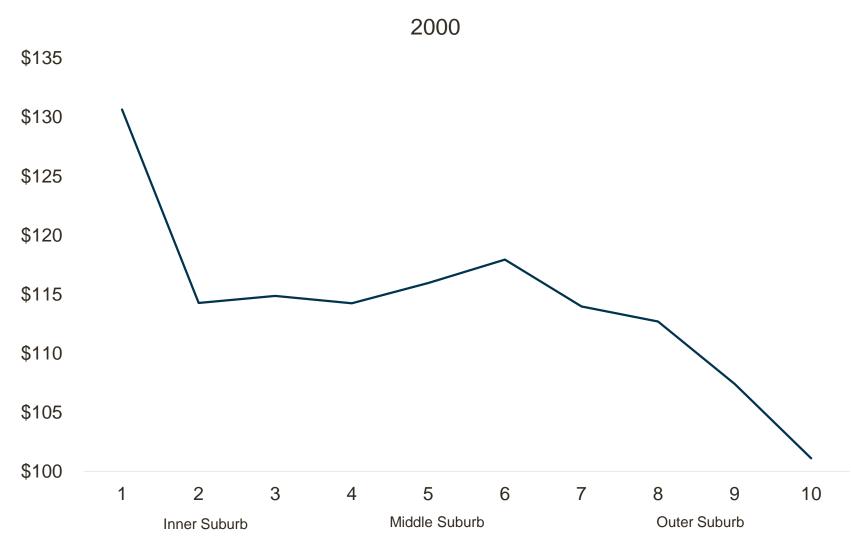


Distance From City Center to Suburban Ring

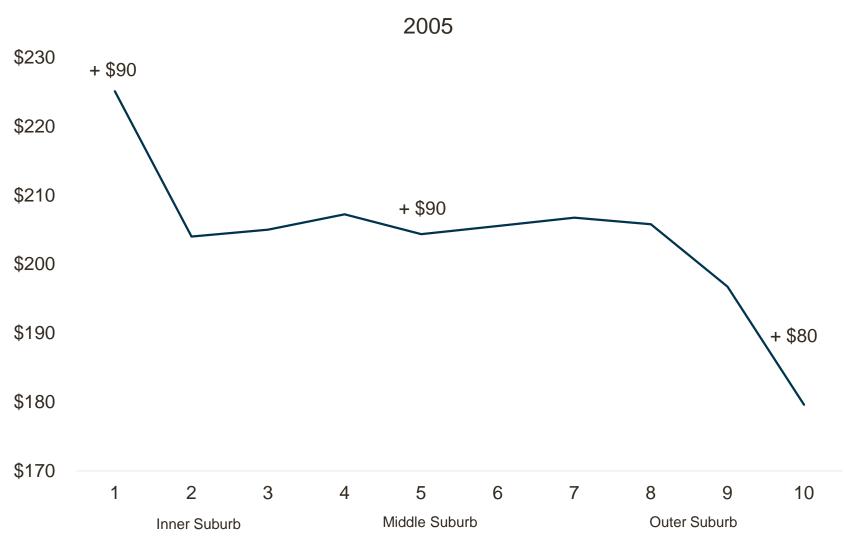
Number of Miles From City Center to Suburban Ring



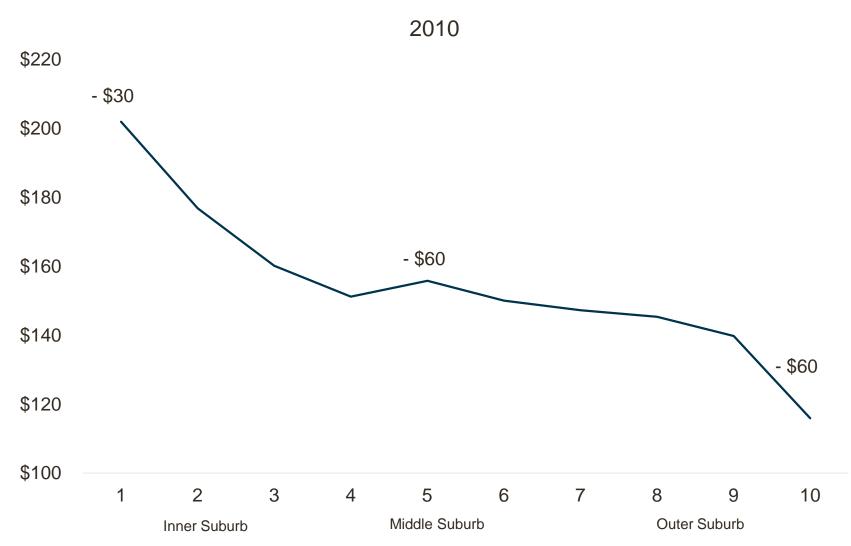




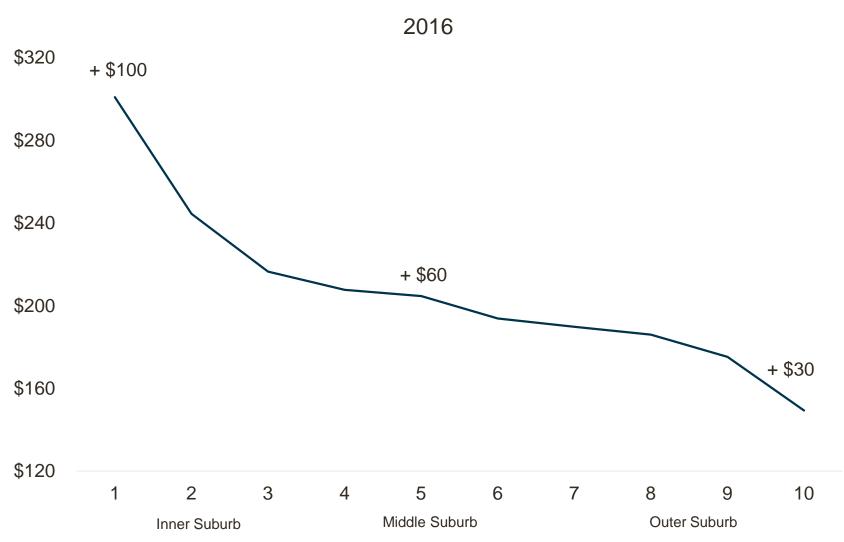




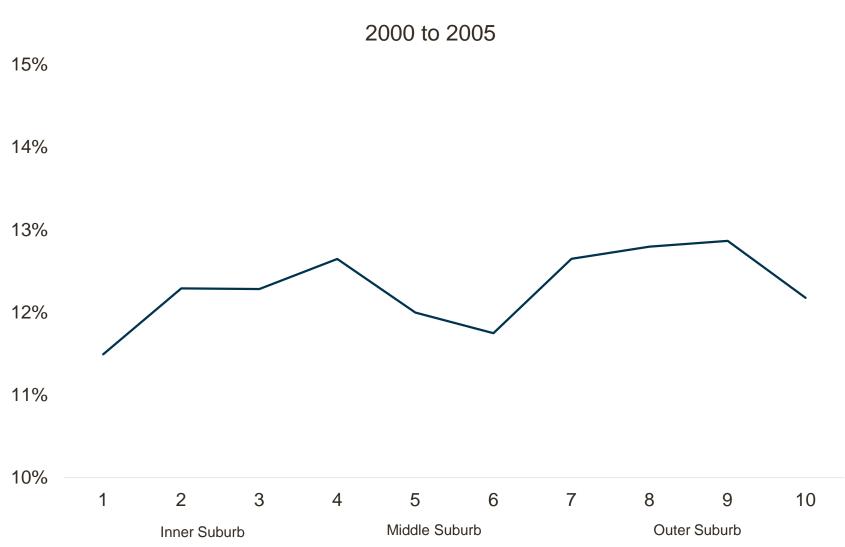




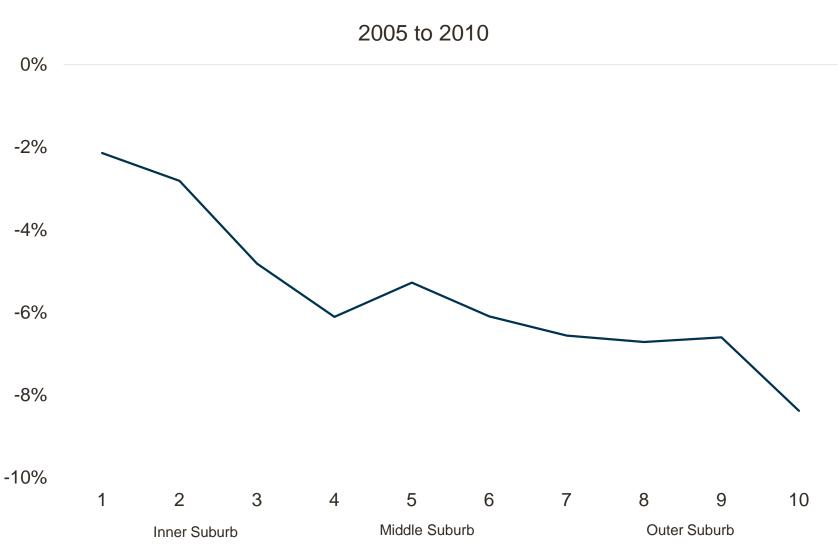




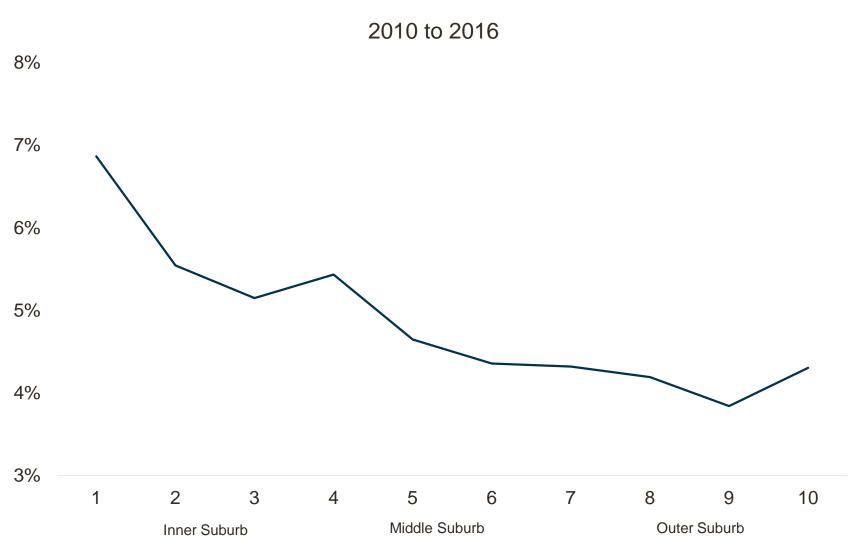




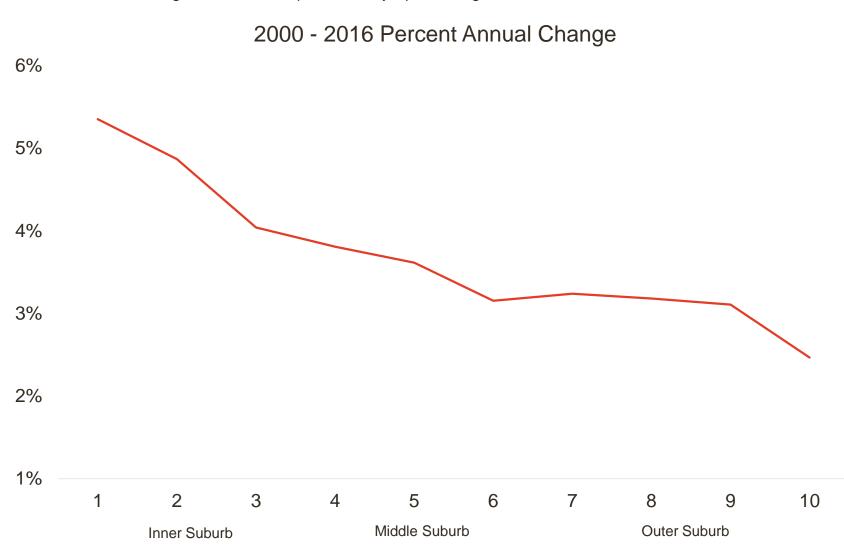








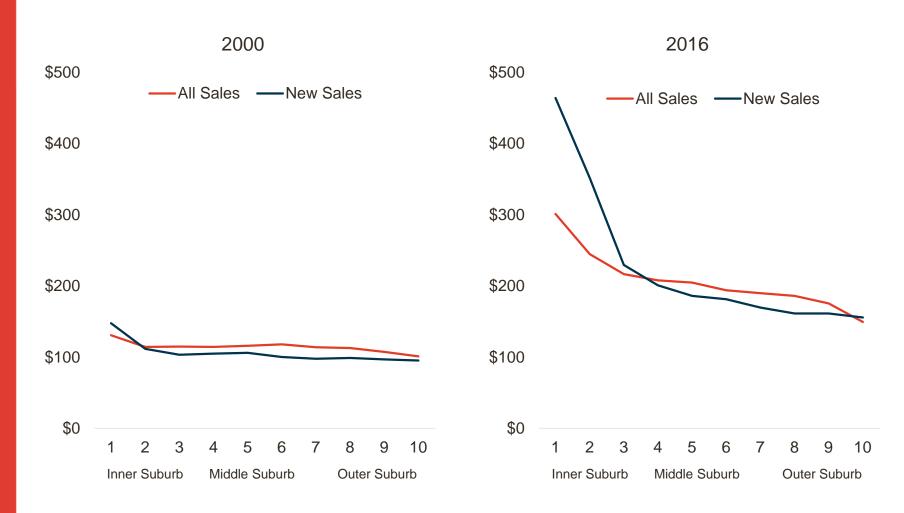






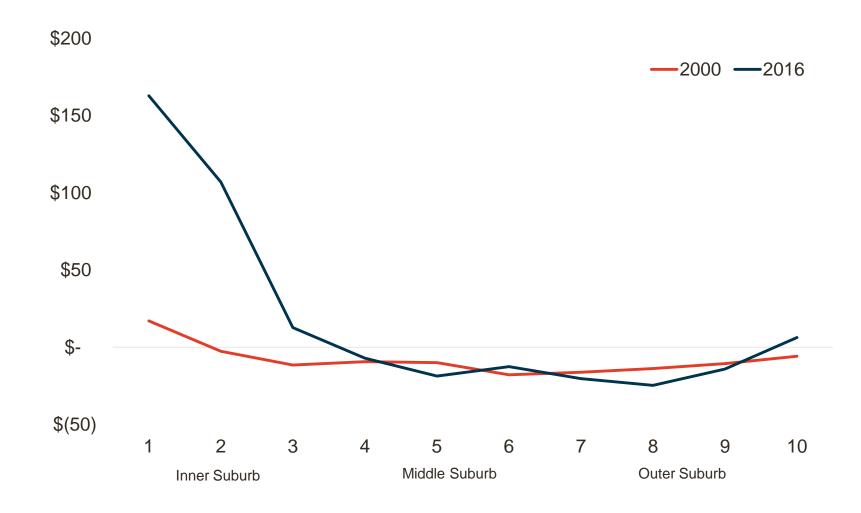
New Home Prices in Inner Suburban Rings Skyrocket

Price Per Square Foot for New Home Sales vs All Home Sales





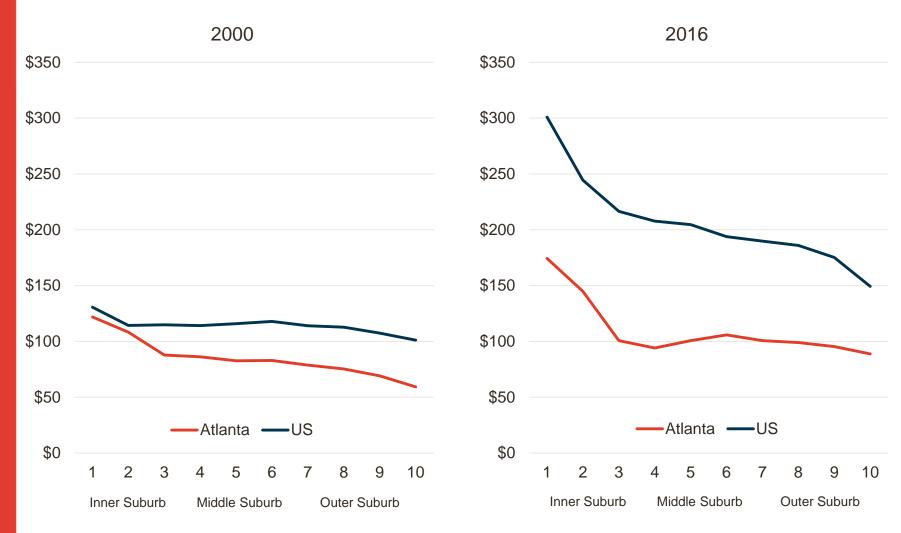
New Sales Price Increases Rapidly Outpacing Total Prices in 1st Two Rings New Home Sale Price Per Square Foot Minus Total Home Sale Price Per Square Foot





Atlanta Home Price Gradient Much Lower than US

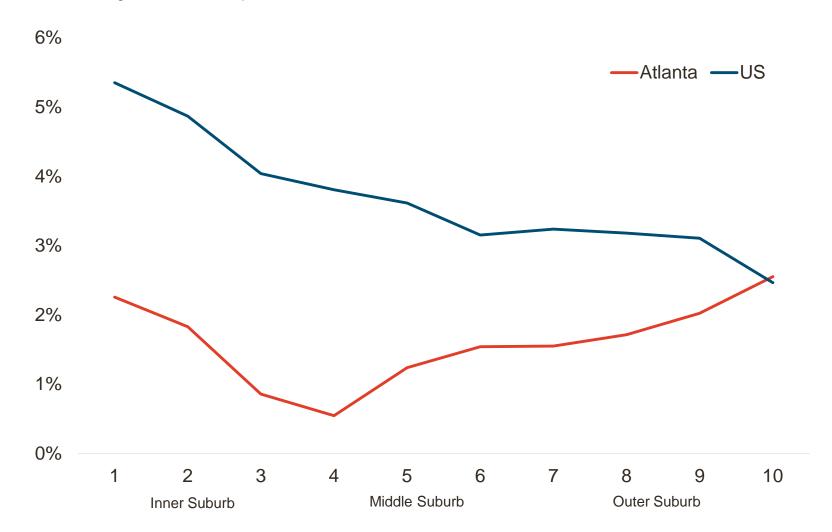
Price Per Square Foot





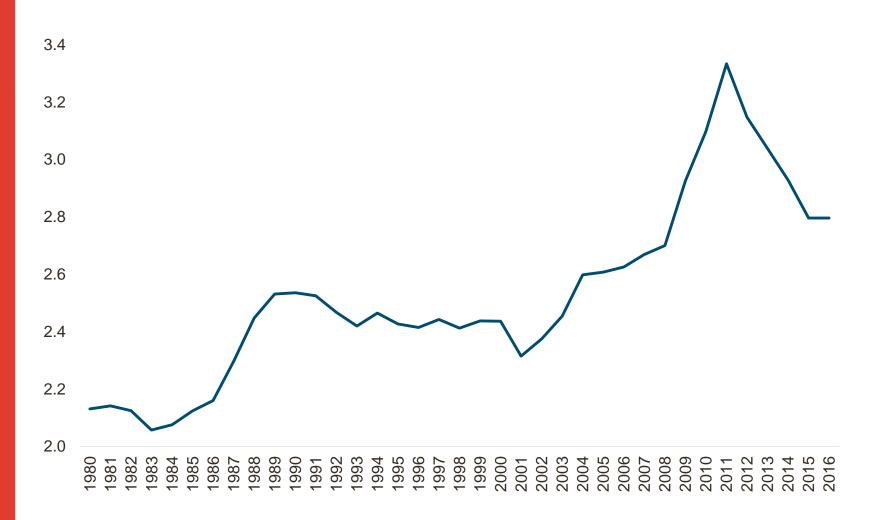
Atlanta Home Price Gradient Much Lower than US

Percent Change in Price Per Square Foot





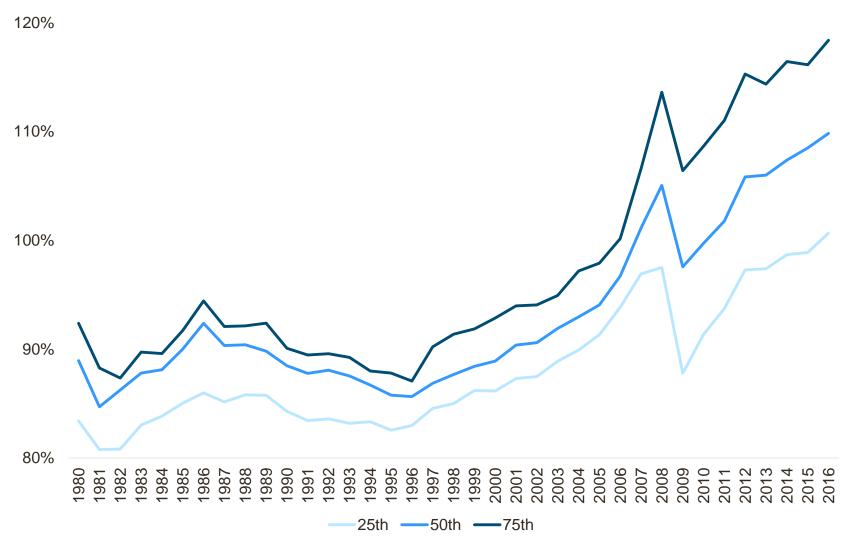
Impact of Urban Rebound: Higher Home Price Inequality 75th to 25th Price Tier Ratio





Impact of Urban Rebound: Higher Home Price Inequality

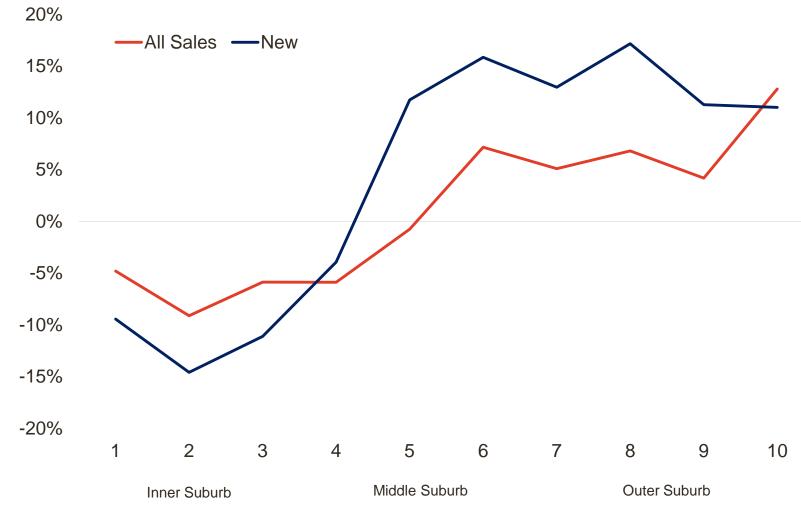
Inner Suburb to Middle Suburb Price Ratios by Price Tier





Impact of Urban Rebound: Buyers Consume Less Space in Urban Areas

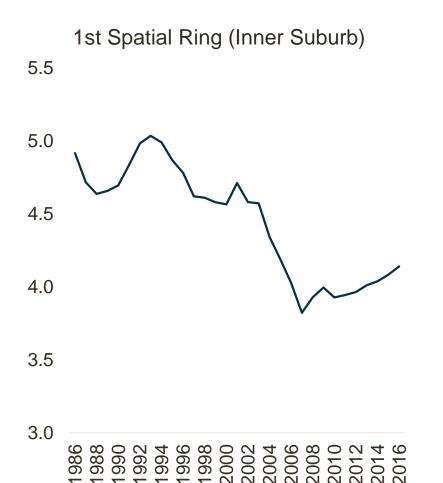
Percent Change in Square Footage Between 2000 and 2016

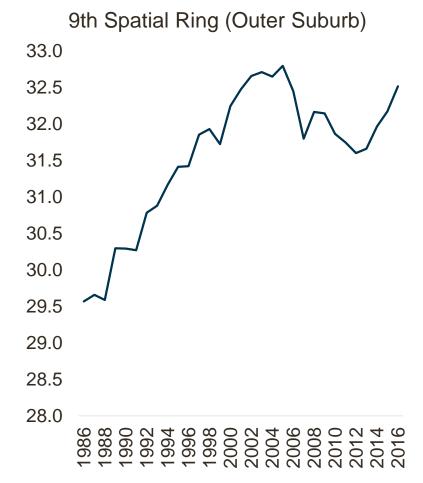




Impact of Urban Rebound: Leading to Longer Commutes Again

Number of Miles From City Center to Suburban Ring

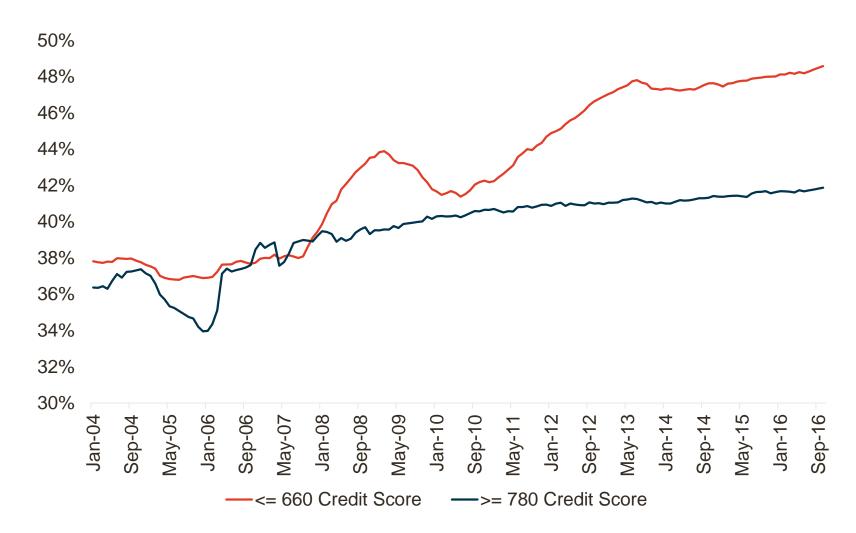






Impact of Urban Rebound: Higher Credit Risk Sorting to Suburbs

Percent of Purchase Applicants by Credit Score Band Applying for Homes in <u>Outer Suburbs</u>





Where to Find More Information

Look for regular updates to our housing forecast, commentary and data at:

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