#### Credit Default Swaps and Corporate Bond Trading\*

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Robert Czech
Bank of England

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Can CDS trading increase liquidity of underlying bonds?



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## Corporate bond market: importance and challenges

- Corporate bond markets provide funding to real economy firms
- Almost all net financing raised via bond finance (Bank of England, 2016)
- Lower dealer inventories and day-to-day liquidity
- Higher market concentration and lower capacities to absorb substantial asset sales



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## How can CDS positions affect corporate bond trading?

- Trading motives: hedging / regulatory relief, basis trades, "doubling-up" on credit risk
- Potentially positive spillover effects re: informational efficiency, pricing and volumes
- Negative spillovers if investors prefer more liquid CDS market (crowding-out effect)
- Margin calls on CDS can dry up funding and cause fire sales in bond market → liquidity spiral (Brunnermeier and Pedersen, 2009)
- This paper: isolate effect of CDS positions on bond trading using comprehensive micro-level data and recent regulatory reforms



#### Main questions

Motivation

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- 1. Are there indeed positive spillover effects, particularly around credit events?
  - → Liquidity spillover effect (Sambalaibat, 2018)

Or do CDS markets attract liquidity away from underlying bond market?

- → Crowding-out effect (e.g. Che and Sethi, 2014)
- 2. Do margin calls on CDS positions lead to fire sales and price drops in the corporate bond market?
  - → Liquidity spiral (Brunnermeier and Pedersen, 2009)



## Main findings: spillover effect

Motivation

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- 1. Liquidity spillover effect dominates crowding-out effect
  - Identification: quasi-natural experiment
  - CDS investors associated with 60% higher buy volumes in bonds of reference entity
  - Termination of CDS position associated with 54% drop in bond buy volumes and 113% increase in bond sell volumes
  - Around rating downgrades, CDS buyers have five times higher buy volumes and 64% lower sell volumes
  - Increase in CDS trading intensity substantially improves liquidity of underlying bonds



#### Main findings: liquidity spiral

Motivation

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- 2. Margin calls on CDS positions cause fire sales in the corporate bond market
  - Identification: instrumental variable
  - Mark-to-market losses cause significant increase in corporate bond sell volumes
  - Exposure to large mark-to-market losses leads to three times higher bond sell volumes
  - Distressed investors more likely to sell liquid and better rated bonds
  - Returns decrease by more than 100bp with subsequent mean reversion



#### Related literature

Motivation

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- Theoretical literature on link between CDS and bond markets.
  - Che and Sethi (2014), Oehmke and Zawadowski (2015), Fostel and Geanakoplos (2016), Sambalaibat (2018)
- 2. Empirical literature on CDS and corporate bond trading
  - Ashcraft and Santos (2009), Massa and Zhang (2013), Das et al. (2014), Jiang and Zhu (2016), Oehmke and Zawadowski (2017), Boyarchenko et al. (2018)
- Liquidity spiral theory
  - Brunnermeier and Pedersen (2009), Garleanu and Pedersen (2011), Brunnermeier et al. (2013)



#### CDS data

Motivation

- Depository Trust & Clearing Corporation (DTCC) trade repository data
  - Regulatory CDS data, capturing all single name CDS positions at investor-reference entity level when:
    - I. underlying reference entity is a UK firm
    - II. counterparty registered in the UK
  - Data on underlying ISIN, notional, counterparties, mark-to-market values, initiation and maturity dates
  - ▶ Sample covers around 7% of global single name CDS market



### Corporate bond data

Motivation

#### 2. Zen corporate bond data set

- Regulatory FCA transaction level data set, capturing all corporate bond trades when:
  - I. counterparty registered in the UK
  - II. counterparty is branch of UK firm regulated in the EEA
- ISIN, price, quantity, counterparties, trading venue, trading capacity and the exact time of the trade have to be reported



#### Features of final dataset

Motivation

- Unique dataset, linking single name CDS positions with corporate bond transactions at investor-reference entity level
- Aggregated at monthly level, November 2014 December 2016
- > 400,000 observations, 1,825 counterparties, 722 issuers



# CDS net positions

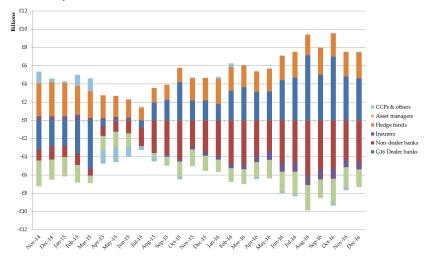


Figure 1: CDS net positions of different investor types



# CDS positions and bond trading volumes: setup

$$\ln(Volume^{Buy/Sell})_{i,z,t} = \beta_1 \ CDS \ buyer_{i,z,t} + \beta_2 \ CDS \ seller_{i,z,t} + \alpha_{i,t} + \alpha_{z,t} + \xi_{i,z,t}$$

- ightharpoonup i = issuer, z = investor, month t
- ▶  $\ln(Volume^{Buy/Sell})_{i,z,t}$  = natural logarithm of buy *or* sell volume across bonds of issuer *i* by investor *z* in month *t*
- CDS buyer<sub>i,z,t</sub> (CDS seller<sub>i,z,t</sub>) equal to one if investor z is net short (long) in CDS contract written on issuer i in month t
- ▶ investor\*month fixed effects  $(\alpha_{z,t})$  and issuer\*month fixed effects  $(\alpha_{i,t})$



# CDS positions and bond trading volumes: results



Figure 2: CDS positions and bond trading volumes



#### Quasi-natural experiment: setup

- Endogeneity concerns for previous specification
- Experiment: publication of higher margin requirements for OTC derivatives in March 2015
- New margin requirements linked to aggregate notional amount at group level → increase in CDS trading costs for large dealer banks



### Quasi-natural experiment: results



Figure 3: Response to higher margin requirements



#### Quasi-natural experiment: diff-in-diff

Dependent variable:	$ln(Buy\ volume)$		ln(Sell	volume)
	(1)	(2)	(3)	(4)
$Dealer_z * after_t$	-0.252*** (0.097)	-0.458*** (0.098)	0.238** (0.094)	0.377*** (0.096)
Time fixed effects Investor fixed effects Issuer*time fixed effects	Y Y N	- Y Y	Y Y N	Y Y
Observations R-squared	208,635 0.051	207,608 0.118	208,635 0.029	207,608 0.094

► Change in buy (sell) volumes 36% lower (46% higher) for dealers



# Impact on bond-level liquidity measures: setup

Bond liquidity<sub>b,t</sub> = 
$$\beta \ln(CDS \ trading)_{i,t} + \alpha_t + \alpha_b + \lambda' \ Z_{b,t} + \xi_{b,t}$$

- Six measures of bond liquidity: trading volume, number of trades, turnover, zero-trading days, effective half spread, Amihud ratio
- $\triangleright$   $\ln(CDS \ trading)_{i,t} = \text{number of active CDS contracts or CDS gross}$ notional amount written on issuer i in month t
- $ightharpoonup Z_{b,t}$  = vector of bond-specific controls (rating, time-to-maturity, age)



#### Impact on bond-level liquidity measures: results

Dep. variable:	ln(Volume)	ln(# trades)	Turnover	Zero trading	Half spread	Amihud
	(1)	(2)	(3)	(4)	(5)	(6)
$\ln(\# CDS)_{i,t}$	0.601*** (0.078)	0.357*** (0.048)	0.024*** (0.004)	-0.062*** (0.009)	-0.000*** (0.000)	0.007 (0.009)
Bond FE	Y	Υ	Υ	Υ	Υ	Υ
Time FE	Υ	Υ	Υ	Υ	Υ	Υ
Controls	Υ	Υ	Υ	Υ	Υ	Υ
Observations R-squared	33,364 0.858	33,364 0.800	32,048 0.857	32,986 0.846	15,584 0.286	25,774 0.408

▶ 10% increase in number of CDS contracts → 5.9% increase in bond trading volume and 3.5% increase in number of trades



### Liquidity spiral in credit market

- Margin calls on CDS positions can force distressed investors into corporate bond fire sales
- Fire sales can further depress prices and spread to bonds of correlated issuers → new margin calls (Brunnermeier and Pedersen, 2009)
- Adverse effects on market liquidity and provision of immediacy



Liquidity spiral

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Mark-to-market losses as a proxy for margin calls:

$$MtM\ losses_{z,t} = \max(-\Delta MtM_{z,t}, 0)$$

- MtM losses = losses (if any) in mark-to-market values across all single name CDS positions of investor z from month t-1 to month t
- Instrument for mark-to-market losses: fraction of non-centrally cleared CDS contracts



#### Instrumental variable: requirements

#### Relevance condition:

Motivation

- ▶ Central clearing offers multilateral netting of risk exposures → higher netting efficiency
- CCPs require more rigorous risk management practices than dealer banks

#### Exclusion restriction:

No direct impact of CDS clearing decisions on corporate bond trading volumes?  $\sqrt{\phantom{a}}$ 



### 2SLS regression: setup

First stage:

Motivation

$$\ln(MtM\ losses)_{z,t} = \pi\ fraction\ noncleared_{z,t} + \alpha_{j,t} + \epsilon_{z,t}$$

- fraction noncleared<sub>z,t</sub> = fraction of non-centrally cleared CDS contracts of investor z in month t
- Second stage:

$$\ln(Sell\ volume)_{z,t} = \beta \ln(\widehat{MtM\ losses})_{z,t} + \alpha_{j,t} + \xi_{z,t}$$

 $ightharpoonup \ln(Sell\ volume)_{z,t}$  = natural logarithm of aggregated corporate bond sell volumes of investor z in month t



### 2SLS regression: results

Motivation

Dependent variable:	ln(Sell volume)						
		2SLS				OLS	
	(1)	(2)	(3)		(4)	(5)	(6)
$ln(MtM\ losses)_{z,t}$	0.274*** (0.053)	0.223*** (0.058)	0.224*** (0.058)		0.116*** (0.031)	0.075** (0.029)	0.074** (0.029)
Time FE Investor type FE Investor type*time FE	N N N	Y Y N	- - Y		N N N	Y Y N	- - Y
Observations R-squared	24,696	24,696	24,696		24,696 0.002	24,696 0.013	24,696 0.011

▶ 10% increase in mark-to-market losses causes 2.2% increase in bond sell volumes



#### Mark-to-market shocks

Motivation

Dependent variable:	ln(Sell volume)			Sell volume		
	(1)	(2)	(3)	(4)	(5)	(6)
$MtM \ shock_{z,t}$	1.698*** (0.441)	1.145*** (0.400)	1.165*** (0.396)	23.869*** (6.255)	15.997** (5.943)	15.878** (5.868)
Time FE	N	Υ	-	N	Υ	-
Investor type FE	N	Υ	-	N	Υ	-
Investor type*time FE	N	N	Υ	N	N	Υ
Observations	24,696	24,696	24,696	24,696	24,696	24,696
R-squared	0.002	0.013	0.011	0.021	0.054	0.054

► Investors exposed to mark-to-market shocks have three times (£16m) higher bond sell volumes



#### Choice of fire sale bonds

Motivation

- Distressed investors more likely to sell liquid bonds with investment grade rating
- Fire sale probability decreases with bond age and increases with remaining time-to-maturity
- Investors follow "horizontal cut" liquidation strategy by selling most liquid bonds first (see Jiang et al., 2017)
- More vulnerable to future funding shocks due to increased illiquidity of bond portfolio



Significant impact of fire sales on bond returns?

$$return_{b,t} = \sum_{\tau=-2}^{10} \beta_{\tau} \ distressed_{b,t-\tau} + \alpha_{i,t} + \lambda' \ Z_{b,t} + \xi_{b,t}$$

- return<sub>b,t</sub> = trade-weighted return on bond b in month t
- ightharpoonup distressed<sub>b,t-\tau</sub> equal to one if bond b is sold by investors with large CDS mark-to-market losses in month t- au
- $ightharpoonup Z_{b,t}$  = vector of bond-specific controls (rating, time-to-maturity, age, and UK gilt yield of comparable maturity)



## Impact on bond returns: results

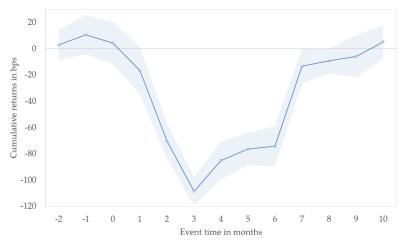


Figure 4: Cumulative returns of bonds sold by distressed investors



### Financial stability implications

- Accessible CDS market enhances liquidity and market-making in secondary corporate bond market
- Regulations that increase CDS trading costs likely to have negative impact on bond market liquidity
- Shift to central clearing improves efficiency of CDS market and reduces liquidity spiral risk in credit market



#### Conclusion

Motivation

- Micro-level evidence for impact of single name CDS positions on corporate bond trading volumes
- CDS investors provide liquidity and help to stabilise bond market
- Improved liquidity reduces borrowing costs for bond issuers, i.e. firms in the real economy
- But: CDS margin calls can cause fire sales and price drops in bond market → risk of liquidity spiral



#### **APPENDIX**



### CDS gross and net notionals

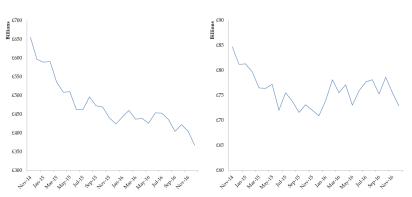


Figure 5: CDS gross notional amount

Figure 6: CDS net notional amount



# CDS summary statistics

Currency EUR USD GBP Other	60.3% 38.2% 0.7% 0.8%
Clearing status Cleared Not cleared	14.6% 85.4%
Industry Bank Financial Industrial Other	35.0% 21.6% 22.1% 21.3%
Credit quality Prime & high grade Medium grade High yield Not rated	11.4% 66.1% 7.4% 15.1%



# Overlap with corporate bond market

Active in bond & CDS market	
Dealer banks	100.0%
Non-dealer banks	5.9%
Insurers	13.9%
Hedge funds	7.9%
Asset managers	5.6%
CDS on % of reference entities	
Dealer banks	49.6%
Non-dealer banks	42.2%
Insurers	15.1%
Hedge funds	35.4%
Asset managers	22.3%



# CDS positions and bond buy volumes: results

Dependent variable:	ln(Buy	(Buy volume)			
	(1)	(2)	(3)	(4)	
CDS buye $r_{i,z,t}$	0.952***	0.913***	0.473***	0.423***	
	(0.149)	(0.169)	(0.119)	(0.126)	
CDS $seller_{i,z,t}$	1.061***	1.039***	0.554***	0.512***	
	(0.146)	(0.171)	(0.098)	(0.109)	
Issuer*time fixed effects Investor*time fixed effects	N	Y	N	Y	
	N	N	Y	Y	
Observations	404,087	404,083	403,825	403,821	
R-squared	0.003	0.015	0.083	0.090	



# CDS positions and bond sell volumes: results

Dependent variable:	ln(Sell volume)					
	(1)	(2)	(3)	(4)		
CDS buye $r_{i,z,t}$	0.771***	0.749***	0.138*	0.066		
	(0.144)	(0.164)	(0.072)	(0.092)		
CDS $seller_{i,z,t}$	0.524***	0.490***	-0.032	-0.104		
	(0.133)	(0.150)	(0.078)	(0.094)		
Issuer*time fixed effects Investor*time fixed effects	N	Y	N	Y		
	N	N	Y	Y		
Observations	404,087	404,083	403,825	403,821		
R-squared	0.001	0.010	0.063	0.069		



# Quasi-natural experiment: results

Dependent variable:	$ln(Buy\ volume)$		ln(Sell	volume)
	(1)	(2)	(3)	(4)
CDS buyer <sub>i,z,t</sub>	0.953***	0.424***	0.770***	0.065
	(0.150)	(0.129)	(0.144)	(0.092)
CDS $seller_{i,z,t}$	1.062***	0.518***	0.522***	-0.105
	(0.146)	(0.109)	(0.133)	(0.094)
$CDS\ exit_{i,z,t}$	-0.754***	-0.768***	0.793***	0.755***
	(0.008)	(0.008)	(0.281)	(0.224)
Issuer*time fixed effects Investor*time fixed effects	N N	Y	N N	Y Y
Observations	404,087	403,821	404,087	403,821
R-squared	0.003	0.090	0.001	0.069



# Quasi-natural experiment: diff-in-diff

Difference-in-difference specification to identify causal impact of CDS margin regulations on bond trading volumes:

$$\ln(Volume^{Buy/Sell})_{i,z,t} = \beta \ Dealer_z * after_t + \delta \ CDS \ counterparty_{i,z,t} + \alpha_z + \alpha_{i,t} + \xi_{i,z,t}$$

- $after_t = 1$  for all months after February 2015
- Treatment group: dealer banks
- Control group: non-dealer banks
- Recent CDS margin regulations have lasting impact on bond trading volumes of dealer banks



# CDS buyers and downgrades

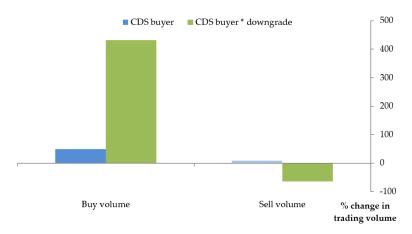


Figure 7: Response of CDS buyers to downgrades



# CDS sellers and downgrades

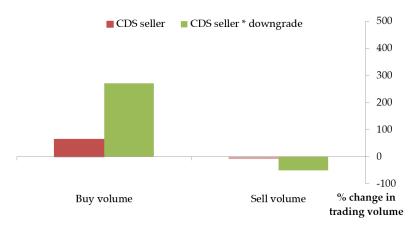


Figure 8: Response of CDS sellers to downgrades



# CDS positions and issuer downgrades: results

Dependent variable:	ln(Buy	volume)	ln(Sell	volume)
	(1)	(2)	(3)	(4)
CDS buyer <sub>i,z,t</sub>	0.929***	0.399***	0.791***	0.086
	(0.150)	(0.127)	(0.145)	(0.103)
CDS $seller_{i,z,t}$	1.044***	0.500***	0.535***	-0.093
, ,	(0.151)	(0.112)	(0.136)	(0.100)
CDS buyer <sub>i,z,t</sub> * upgrade <sub>i,t</sub>	0.856	0.816	-0.789	-0.635
1,2,1	(0.924)	(0.938)	(0.843)	(0.875)
CDS $seller_{i,z,t} * upgrade_{i,t}$	0.876**	0.851**	-0.464	-0.430
1,2,1	(0.398)	(0.383)	(0.273)	(0.262)
CDS buyer <sub>i,z,t</sub> * downgrade <sub>i,t</sub>	1.321***	1.272***	-1.060***	-1.110***
<i>y</i> 1,2,1	(0.225)	(0.212)	(0.146)	(0.183)
CDS $seller_{i,z,t} * downgrade_{i,t}$	Ò.815**	0.812* <sup>*</sup>	-0.619 <sup>*</sup>	-0.616*
1,2,1	(0.334)	(0.109)	(0.357)	(0.328)
Issuer*time fixed effects	N	Y	N	Υ
Investor*time fixed effects	N	Υ	N	Υ
Observations	404,087	403,821	404,087	403,821
R-squared	0.003	0.090	0.001	0.069



# First stage regression: results

Dependent variable:	$ln(MtM\ losses)$				
	(1)	(2)	(3)		
$fraction\ noncleared_{z,t}$	6.257***	5.980***	5.978***		
	(0.313)	(0.354)	(0.354)		
Time fixed effects Investor type fixed effects	N	Y	N		
	N	Y	N		
Investor type*time fixed effects	N	N	Y		
Observations	24,696	24,696	24,696		
F-statistic	400.21	286.05	284.63		

- ► Fraction of non-centrally cleared CDS contracts has significant and positive impact on mark-to-market losses variable
  - ightarrow relevance condition  $\sqrt{\ }$



# Choice of fire sale bonds: setup

Which bonds are more likely to be sold following large mark-to-market losses?

$$\Pr(distressed_{b,z,t} = 1) = \Phi(\beta_0 + \delta' X_{b,t} + \gamma' Y_{b,t-1} + \alpha_t + \alpha_i + \xi_{b,z,t})$$

- ▶  $distressed_{b,z,t} = 1$  if bond b is sold by investor z facing large CDS mark-to-market loss in month t
- X<sub>b,t</sub> = vector of bond-specific characteristics that includes time-to-maturity, age, and an investment grade dummy
- ▶  $Y_{b,t-1}$  = vector of lagged liquidity measures ( $Amihud_{b,t-1}$  and  $turnover_{b,t-1}$ ) and lagged yield change ( $\Delta yield_{b,t-1}$ ) of bond b



#### Choice of fire sale bonds: results

Dependent variable:	Fire sale probability					
Time to maturity $_{b,t}$	0.007***	0.007***	0.006***	0.006***		
	(0.001)	(0.001)	(0.001)	(0.001)		
$Age_{b,t}$	-0.002	-0.002	-0.003*	-0.003*		
	(0.002)	(0.002)	(0.002)	(0.002)		
Investment $grade_{b,t}$	0.209***	0.212***	0.261***	0.264***		
	(0.031)	(0.031)	(0.045)	(0.046)		
$Turnover_{b,t-1}$	0.192*	0.207**	0.024	0.042		
	(0.101)	(0.104)	(0.056)	(0.058)		
$Amihud_{b,t-1}$	-0.371***	-0.375***	-0.127***	-0.127***		
	(0.104)	(0.106)	(0.045)	(0.046)		
$\Delta yield_{b,t-1}$	0.008	0.022**	0.002	0.012		
	(0.010)	(0.009)	(0.010)	(0.009)		
Time fixed effects	N	Y	N	Y		
Issuer fixed effects	N	N	Y	Y		
Observations	287,842	287,842	287,728	287,728		
Pseudo R-squared	0.014	0.029	0.031	0.046		

